

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2019
or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 1-2328

GATX

GATX Corporation

(Exact name of registrant as specified in its charter)

New York
(State of incorporation)

36-1124040
(I.R.S. Employer Identification No.)

**233 South Wacker Drive
Chicago, Illinois 60606-7147**
(Address of principal executive offices, including zip code)

(312) 621-6200
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of Each Exchange on Which Registered
Common Stock	GATX	New York Stock Exchange Chicago Stock Exchange
5.625% Senior Notes due 2066	GMTA	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Smaller reporting company

Non-accelerated filer

Emerging growth company

Accelerated filer

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

There were 35.1 million common shares outstanding at September 30, 2019.

GATX CORPORATION
FORM 10-Q
QUARTERLY REPORT FOR THE PERIOD ENDED SEPTEMBER 30, 2019

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FORWARD-LOOKING STATEMENTS

Statements in this report not based on historical facts are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 and, accordingly, involve known and unknown risks and uncertainties that are difficult to predict and could cause our actual results, performance, or achievements to differ materially from those discussed. These include statements as to our future expectations, beliefs, plans, strategies, objectives, events, conditions, financial performance, prospects, or future events. In some cases, forward-looking statements can be identified by the use of words such as "may," "could," "expect," "intend," "plan," "seek," "anticipate," "believe," "estimate," "predict," "potential," "outlook," "continue," "likely," "will," "would", and similar words and phrases. Forward-looking statements are necessarily based on estimates and assumptions that, while considered reasonable by us and our management, are inherently uncertain. Accordingly, you should not place undue reliance on forward-looking statements, which speak only as of the date they are made, and are not guarantees of future performance. We do not undertake any obligation to publicly update or revise these forward-looking statements.

A detailed discussion of the known material risks and uncertainties that could cause actual results and events to differ materially from such forward-looking statements is included in our *Annual Report on Form 10-K* for the year ended December 31, 2018, and in our other filings with the Securities and Exchange Commission ("SEC"). The following factors, in addition to those discussed under "Risk Factors", in our *Annual Report on Form 10-K* for the year ended December 31, 2018, could cause actual results to differ materially from our current expectations expressed in forward looking statements:

- exposure to damages, fines, criminal and civil penalties, and reputational harm arising from a negative outcome in litigation, including claims arising from an accident involving our railcars
- inability to maintain our assets on lease at satisfactory rates due to oversupply of railcars in the market or other changes in supply and demand
- a significant decline in customer demand for our railcars or other assets or services, including as a result of:
 - weak macroeconomic conditions
 - weak market conditions in our customers' businesses
 - declines in harvest or production volumes
 - adverse changes in the price of, or demand for, commodities
 - changes in railroad operations or efficiency
 - changes in supply chains
 - availability of pipelines, trucks, and other alternative modes of transportation
 - other operational or commercial needs or decisions of our customers
- higher costs associated with increased railcar assignments following non-renewal of leases, customer defaults, and compliance maintenance programs or other maintenance initiatives
- events having an adverse impact on assets, customers, or regions where we have a concentrated investment exposure
- financial and operational risks associated with long-term railcar purchase commitments, including increased costs due to tariffs or trade disputes
- reduced opportunities to generate asset remarketing income
- operational and financial risks related to our affiliate investments, including the Rolls-Royce & Partners Finance joint ventures (collectively the "RRPF affiliates")
- fluctuations in foreign exchange rates
- failure to successfully negotiate collective bargaining agreements with the unions representing a substantial portion of our employees
- asset impairment charges we may be required to recognize
- deterioration of conditions in the capital markets, reductions in our credit ratings, or increases in our financing costs
- uncertainty relating to the LIBOR calculation process and potential phasing out of LIBOR after 2021
- competitive factors in our primary markets, including competitors with a significantly lower cost of capital than GATX
- risks related to our international operations and expansion into new geographic markets, including the imposition of new or additional tariffs, quotas, or trade barriers
- changes in, or failure to comply with, laws, rules, and regulations
- inability to obtain cost-effective insurance
- environmental remediation costs
- inadequate allowances to cover credit losses in our portfolio
- inability to maintain and secure our information technology infrastructure from cybersecurity threats and related disruption of our business

PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

GATX CORPORATION AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS (Unaudited)
(In millions, except share data)

	September 30 2019	December 31 2018
Assets		
Cash and Cash Equivalents	\$ 48.6	\$ 100.2
Restricted Cash	—	6.5
Receivables		
Rent and other receivables	93.1	87.0
Finance leases (as lessor)	93.3	126.4
Less: allowance for losses	(6.0)	(6.4)
	180.4	207.0
Operating Assets and Facilities		
Less: allowance for depreciation	(3,152.1)	(3,013.2)
	6,607.7	6,532.7
Lease Assets (as lessee)		
Right-of-use assets, net of accumulated depreciation	430.1	—
Finance leases, net of accumulated depreciation	—	16.8
	430.1	16.8
Investments in Affiliated Companies		
	506.7	464.5
Goodwill	79.9	82.9
Other Assets	237.5	206.1
Total Assets	<u>\$ 8,090.9</u>	<u>\$ 7,616.7</u>
Liabilities and Shareholders' Equity		
Accounts Payable and Accrued Expenses	\$ 138.4	\$ 177.5
Debt		
Commercial paper and borrowings under bank credit facilities	112.0	110.8
Recourse	4,580.2	4,429.7
	4,692.2	4,540.5
Lease Obligations (as lessee)		
Operating leases	440.3	—
Finance leases	—	11.3
	440.3	11.3
Deferred Income Taxes	910.5	877.8
Other Liabilities	123.0	221.5
Total Liabilities	6,304.4	5,828.6
Shareholders' Equity		
Common stock, \$0.625 par value:		
Authorized shares — 120,000,000		
Issued shares — 67,516,141 and 67,329,081		
Outstanding shares — 35,089,622 and 36,612,227	41.8	41.6
Additional paid in capital	716.6	706.4
Retained earnings	2,561.5	2,419.2
Accumulated other comprehensive loss	(189.0)	(164.6)
Treasury stock at cost (32,426,519 and 30,716,854 shares)	(1,344.4)	(1,214.5)
Total Shareholders' Equity	<u>1,786.5</u>	<u>1,788.1</u>
Total Liabilities and Shareholders' Equity	<u>\$ 8,090.9</u>	<u>\$ 7,616.7</u>

See accompanying notes to consolidated financial statements.

GATX CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)
(In millions, except per share data)

	Three Months Ended September 30		Nine Months Ended September 30	
	2019	2018	2019	2018
Revenues				
Lease revenue	\$ 271.5	\$ 271.9	\$ 819.9	\$ 816.1
Marine operating revenue	62.8	60.8	136.8	130.8
Other revenue	26.4	17.0	80.4	57.6
Total Revenues	360.7	349.7	1,037.1	1,004.5
Expenses				
Maintenance expense	84.4	77.5	251.3	240.7
Marine operating expense	39.7	39.4	92.8	89.5
Depreciation expense	83.6	81.6	247.3	240.1
Operating lease expense	13.7	11.8	41.1	37.5
Other operating expense	7.7	8.5	23.5	26.2
Selling, general and administrative expense	44.4	46.5	135.6	137.6
Total Expenses	273.5	265.3	791.6	771.6
Other Income (Expense)				
Net gain on asset dispositions	5.1	10.3	46.9	72.5
Interest expense, net	(46.3)	(42.6)	(139.9)	(124.7)
Other expense	(1.8)	(3.8)	(5.6)	(14.9)
Income before Income Taxes and Share of Affiliates' Earnings	44.2	48.3	146.9	165.8
Income taxes	(11.9)	(13.1)	(35.9)	(42.8)
Share of affiliates' earnings, net of taxes	12.8	11.8	43.6	39.1
Net Income	\$ 45.1	\$ 47.0	\$ 154.6	\$ 162.1
Other Comprehensive Income (Loss), Net of Taxes				
Foreign currency translation adjustments	(33.6)	(4.7)	(32.4)	(40.2)
Unrealized (loss) gain on derivative instruments	(1.0)	1.6	2.1	2.3
Post-retirement benefit plans	1.4	5.3	5.9	9.1
Other comprehensive (loss) income	(33.2)	2.2	(24.4)	(28.8)
Comprehensive Income	\$ 11.9	\$ 49.2	\$ 130.2	\$ 133.3
Share Data				
Basic earnings per share	\$ 1.28	\$ 1.25	\$ 4.30	\$ 4.29
Average number of common shares	35.4	37.7	35.9	37.8
Diluted earnings per share	\$ 1.25	\$ 1.22	\$ 4.22	\$ 4.21
Average number of common shares and common share equivalents	36.0	38.5	36.6	38.5

See accompanying notes to consolidated financial statements.

GATX CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)
(In millions)

	Nine Months Ended September 30	
	2019	2018
Operating Activities		
Net income	\$ 154.6	\$ 162.1
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation expense	255.6	253.3
Net gains on sales of assets	(45.5)	(70.9)
Deferred income taxes	25.9	28.0
Share of affiliates' earnings, net of dividends	(43.6)	(39.1)
Changes in working capital items	(49.9)	7.9
Net cash provided by operating activities	297.1	341.3
Investing Activities		
Portfolio investments and capital additions	(522.5)	(536.7)
Purchases of assets previously leased	—	(66.6)
Portfolio proceeds	185.6	198.6
Proceeds from sales of other assets	18.9	28.5
Proceeds from sale-leasebacks	—	59.2
Other	1.0	2.7
Net cash used in investing activities	(317.0)	(314.3)
Financing Activities		
Net proceeds from issuances of debt (original maturities longer than 90 days)	549.7	297.1
Repayments of debt (original maturities longer than 90 days)	(410.0)	(263.1)
Net decrease in debt with original maturities of 90 days or less	2.0	(4.2)
Stock repurchases	(129.0)	(37.4)
Dividends	(52.8)	(52.7)
Other	3.1	(3.6)
Net cash used in financing activities	(37.0)	(63.9)
Effect of Exchange Rate Changes on Cash and Cash Equivalents		
	(1.2)	(4.2)
Net decrease in Cash, Cash Equivalents, and Restricted Cash during the period	(58.1)	(41.1)
Cash, Cash Equivalents, and Restricted Cash at beginning of the period	106.7	299.7
Cash, Cash Equivalents, and Restricted Cash at end of the period	\$ 48.6	\$ 258.6
Noncash Investing Transactions		
Portfolio investments and capital additions (1)	\$ 16.4	\$ —

(1) During the third quarter of 2019, we acquired 157 railcars that were previously accounted for as a finance lease.

See accompanying notes to consolidated financial statements.

GATX CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (Unaudited)
(In millions)

	Three Months Ended September 30				Nine Months Ended September 30			
	2019		2018		2019		2018	
	Shares	Dollars	Shares	Dollars	Shares	Dollars	Shares	Dollars
Common Stock								
Balance at beginning of the period	67.5	\$ 41.8	67.3	\$ 41.6	67.3	\$ 41.6	67.1	\$ 41.6
Issuance of common stock	—	—	—	—	0.2	0.2	0.2	—
Balance at end of the period	67.5	41.8	67.3	41.6	67.5	41.8	67.3	41.6
Treasury Stock								
Balance at beginning of the period	(31.8)	(1,297.7)	(29.6)	(1,124.0)	(30.7)	(1,214.5)	(29.2)	(1,099.0)
Stock repurchases	(0.6)	(46.7)	(0.1)	(12.4)	(1.7)	(129.9)	(0.5)	(37.4)
Balance at end of the period	(32.4)	(1,344.4)	(29.7)	(1,136.4)	(32.4)	(1,344.4)	(29.7)	(1,136.4)
Additional Paid In Capital								
Balance at beginning of the period		713.0		702.7		706.4		698.0
Share-based compensation effects		3.6		0.9		10.2		5.6
Balance at end of the period		716.6		703.6		716.6		703.6
Retained Earnings								
Balance at beginning of the period		2,533.5		2,357.3		2,419.2		2,261.7
Net income		45.1		47.0		154.6		162.1
Dividends declared (\$0.46 and \$0.44 per share QTR and \$1.38 and \$1.32 per share YTD)		(17.1)		(17.3)		(51.7)		(52.0)
Cumulative impact of accounting standard adoption		—		—		39.4		15.2
Balance at end of the period		2,561.5		2,387.0		2,561.5		2,387.0
Accumulated Other Comprehensive Loss								
Balance at beginning of the period		(155.8)		(160.0)		(164.6)		(109.6)
Other comprehensive (loss) income		(33.2)		2.2		(24.4)		(28.8)
Cumulative impact of accounting standard adoption		—		—		—		(19.4)
Balance at end of the period		(189.0)		(157.8)		(189.0)		(157.8)
Total Shareholders' Equity		<u>\$ 1,786.5</u>		<u>\$ 1,838.0</u>		<u>\$ 1,786.5</u>		<u>\$ 1,838.0</u>

See accompanying notes to consolidated financial statements.

GATX CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 1. Description of Business

As used herein, "GATX," "we," "us," "our," and similar terms refer to GATX Corporation and its subsidiaries, unless indicated otherwise.

We lease, operate, manage, and remarket long-lived, widely-used assets, primarily in the rail market. We report our financial results through four primary business segments: Rail North America, Rail International, Portfolio Management, and American Steamship Company ("ASC").

NOTE 2. Basis of Presentation

We prepared the accompanying unaudited consolidated financial statements in accordance with U.S. Generally Accepted Accounting Principles ("GAAP") for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, our unaudited consolidated financial statements do not include all of the information and footnotes required for complete financial statements. We have included all of the normal recurring adjustments that we deemed necessary for a fair presentation. Certain prior year amounts have been reclassified to conform to the 2019 presentation.

Operating results for the nine months ended September 30, 2019 are not necessarily indicative of the results we may achieve for the entire year ending December 31, 2019. In particular, ASC's fleet is inactive for a significant portion of the first quarter of each year due to winter conditions on the Great Lakes. In addition, asset remarketing income does not occur evenly throughout the year. For more information, refer to the consolidated financial statements and footnotes in our *Annual Report on Form 10-K* for the year ended December 31, 2018.

GATX CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

New Accounting Pronouncements Adopted

Standard/Description	Effective Date and Adoption Considerations	Effect on Financial Statements or Other Significant Matters
<p><u>Leases</u></p> <p>In February 2016, the FASB issued ASU 2016-02, <i>Leases (Topic 842)</i>, which supersedes previous lease guidance. The FASB subsequently issued ASU 2018-10, ASU 2018-11, and ASU 2018-20, <i>Lease (Topic 842)</i>, for codification and targeted improvements to the standard. The new guidance requires companies to recognize most leases on the balance sheet and modifies accounting, presentation, and disclosure for both lessors and lessees.</p>	<p>We adopted the new guidance in the first quarter of 2019, applying a modified retrospective transition method with a cumulative effect adjustment upon adoption. Comparative periods are not restated.</p> <p>We elected the package of practical expedients related to whether a contract is or contains a lease, lease classification and initial direct costs. We also elected the practical expedient that allows lessors and lessees to not separate non-lease components from the associated lease components for operating leases.</p>	<p>The adoption of this new standard required us to recognize right-of-use assets and lease liabilities on our balance sheet attributable to operating leases for railcars, offices, and certain equipment. This resulted in the recognition of right-of-use assets and lease liabilities of \$460.7 million and \$483.6 million, respectively, as of January 1, 2019.</p> <p>The adoption of this new standard also required us to eliminate deferred gains associated with our railcar sale-leaseback financing arrangements, and record a one-time increase to equity of \$39.4 million (after-tax). Elimination of these deferred gains will increase reported operating lease expense going forward. In 2019, we expect this impact to be approximately \$4.0 million (pre-tax).</p>
<p><u>Derivatives and Hedging</u></p> <p>In August 2017, the FASB issued ASU 2017-12, <i>Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities</i>, which expands and refines hedge accounting for both financial and non-financial risk components, aligns the recognition and presentation of the effects of hedging instruments and hedge items in the financial statements, and includes certain targeted improvements to ease the application of current guidance related to the assessment of hedge effectiveness.</p>	<p>We adopted the new guidance in the first quarter of 2019.</p>	<p>The application of this new guidance did not impact our financial statements and had an immaterial impact to related disclosures.</p>
<p><u>Compensation</u></p> <p>In June 2018, the FASB issued ASU 2018-07, <i>Compensation - Stock Compensation (Topic 718): Improvements to Nonemployee Share-Based Payment Accounting</i>, which modifies the accounting for nonemployee share-based payments.</p>	<p>We adopted the new guidance in the first quarter of 2019.</p>	<p>The application of this new guidance did not impact our financial statements or related disclosures.</p>

GATX CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

New Accounting Pronouncements Not Yet Adopted

Standard/Description	Effective Date and Adoption Considerations	Effect on Financial Statements or Other Significant Matters
<p><u><i>Credit Losses</i></u></p> <p>In June 2016, the FASB issued ASU 2016-13, <i>Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments</i>, which modifies how entities will measure credit losses.</p>	<p>The new guidance is effective for us in the first quarter of 2020, with early adoption permitted.</p>	<p>We are evaluating the effect the new guidance will have on our financial statements and related disclosures.</p>

NOTE 3. Revenue

Revenue Recognition

Revenue is recognized when control of the promised goods or services is transferred to our customers, in an amount that reflects the consideration we expect to be entitled to in exchange for those goods or services.

We disaggregate revenue into three categories as presented on our income statement:

Lease Revenue

Lease revenue, which includes operating lease revenue and finance lease revenue, is our primary source of revenue. In the first quarter of 2019, we adopted Topic 842 using the modified retrospective method. As provided in the guidance, we elected the package of practical expedients that retains the classification of existing leases at the time of adoption and does not require re-evaluation of embedded leases or reassessment of initial direct costs. In addition, we elected the practical expedient that allows lessors to not separate non-lease components from the associated lease components for our operating leases. As a result, our current recognition and presentation policies for leases are substantially consistent with applicable provisions in the new lease standard.

Operating Lease Revenue

We lease railcars and other operating assets under full-service and net operating leases. We price full-service leases as an integrated service that includes amounts related to maintenance, insurance, and ad valorem taxes. We do not offer stand-alone maintenance service contracts. Operating lease revenue is within the scope of Topic 842, and we have elected to not separate non-lease components from the associated lease component for qualifying leases. Operating lease revenue will continue to be recognized on a straight-line basis over the term of the underlying lease. As a result, lease revenue may not be recognized in the same period as maintenance and other costs, which we expense as incurred. Variable rents are recognized when applicable contingencies are resolved. Revenue is not recognized if collectability is not reasonably assured.

Finance Lease Revenue

In certain cases, we lease railcars and other operating assets that, at lease inception, are classified as finance leases. In accordance with Topic 842, finance lease revenue will continue to be recognized using the interest method, which produces a constant yield over the lease term. Initial unearned income is the amount that the original lease payment receivable and the estimated residual value of the leased asset exceeds the original cost or carrying value of the leased asset.

Marine Operating Revenue

We generate marine operating revenue through shipping services completed by our marine vessels. In accordance with Topic 606, marine operating revenue is recognized over time as the performance obligation is satisfied, beginning when cargo is loaded through its delivery and discharge. Revenue is recognized pro rata over the projected duration of each voyage, which is derived from our historical voyage data.

Other Revenue

Other revenue is comprised of customer liability repair revenue, termination fees, utilization income, fee income, interest on loans, and other miscellaneous revenues. Select components of other revenue are within the scope of Topic 606. Revenue attributable to terms provided in our lease contracts are variable lease components that are recognized when earned, in accordance with Topic 842.

GATX CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

NOTE 4. Leases

Adoption of ASU 2016-02, "Leases (Topic 842)"

In the first quarter of 2019, we adopted ASU 2016-02 using the modified retrospective transition method with a cumulative effect adjustment upon adoption. Amounts for comparative periods are not required to be included in the footnote disclosures.

We elected the package of practical expedients related to whether a contract is or contains a lease, lease classification and initial direct costs. We also elected the practical expedient that allows lessors and lessees to not separate non-lease components from the associated lease components for operating leases.

The adoption of this new standard required us to recognize right-of-use assets and lease liabilities on our balance sheet attributable to operating leases for railcars, offices, and certain equipment. In addition, the adoption of this new standard also required us to eliminate deferred gains associated with our railcar sale-leaseback financing arrangements, resulting in a one-time increase to equity. Elimination of these deferred gains will increase future operating lease expense associated with operating leases recorded on the date of adoption.

The adoption of this standard did not have any impact on our cash flows.

GATX as Lessor

We lease railcars and other operating assets under full-service and net operating leases. We price full-service leases as an integrated service that includes amounts related to maintenance, insurance, and ad valorem taxes. Upon adoption of the new lease accounting standard in 2019, we elected the lessor practical expedient which allows us not to separate lease and non-lease components when reporting revenue for our full-service operating leases. In some cases, we lease railcars that, at commencement, are classified as finance leases. For certain operating leases, revenue is based on equipment usage and is recognized when earned. Typically, our leases do not provide customers with renewal options or options to purchase the asset. Our lease agreements do not generally have residual value guarantees. We collect reimbursements from customers for damage to our railcars, as well as additional rental payments for usage above specified levels, as provided in the lease agreements.

The following table shows the components of our lease income (in millions):

	Three Months Ended September 30, 2019	Nine Months Ended September 30, 2019
Finance lease income	\$ 2.2	\$ 7.7
Operating lease income:		
Fixed lease income	254.4	762.2
Variable lease income	14.9	50.0
Total operating lease income	269.3	812.2
Total lease income	\$ 271.5	\$ 819.9

In accordance with the terms of our leases with customers, we may earn additional revenue, primarily for customer liability repairs. These amounts are reported in other revenue in the statements of comprehensive income and were \$22.3 million and \$66.6 million for the three months and nine months ended September 30, 2019.

The following table shows the components of our direct finance leases (in millions):

	September 30, 2019
Total contractual lease payments receivable	\$ 89.5
Estimated unguaranteed residual value of leased assets	41.0
Unearned income	(37.2)
Finance leases	\$ 93.3

GATX CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

GATX as Lessee

We lease assets, including railcars at North America, as well as other assets such as offices, maintenance facilities, and other general purpose equipment. The railcars are subleased to customers as part of our normal course of operations. Certain leases have options to purchase the underlying assets early, renew the lease, or purchase the underlying assets at the end of the lease term. The specific terms of the renewal and purchase options vary, and we did not include these amounts in our future contractual rental payments. Additionally, the contractual rental payments do not include amounts we are required to pay for licenses, taxes, insurance, and maintenance. Our lease agreements do not contain any material residual value guarantees. At September 30, 2019, we leased approximately 8,300 railcars at Rail North America, all of which are accounted for as operating leases.

We use the implicit rate to calculate the right-of-use asset amount and lease liability for our leases when readily determinable. Specifically, the implicit rate was measurable for railcars leased at Rail North America. For our other operating leases, an implicit rate was not determinable, and we used our incremental borrowing rate. Leases with an initial term of 12 months or less are not recorded on the balance sheet. Lease expense is recognized on a straight-line basis over the lease term.

The following table shows the components of lease expense (in millions):

	Three Months Ended September 30, 2019	Nine Months Ended September 30, 2019
Finance lease cost:		
Amortization of right-of-use assets	\$ 0.2	\$ 0.6
Interest on lease liabilities	0.1	0.3
Operating lease cost (1):		
Fixed lease cost - operating leases	15.0	45.4
Total lease cost	<u>\$ 15.3</u>	<u>\$ 46.3</u>

(1) Total operating lease cost includes amounts recorded in selling, general and administrative expense. Operating lease cost also includes short-term leases, which are immaterial.

Operating lease cost includes amounts attributable to sale lease-back financing transactions for railcars we lease to customers. Lease revenue of \$17.2 million and \$53.0 million for the three months and nine months ended September 30, 2019 was recognized in connection with these operating leases.

The following table shows the maturities of our lease liabilities (in millions):

	September 30, 2019
2019 (1)	\$ 8.0
2020	67.8
2021	66.3
2022	57.5
2023	54.8
Years thereafter	269.8
Total undiscounted lease payments	<u>\$ 524.2</u>
Less: amounts representing interest	(83.9)
Total discounted lease liabilities	<u>\$ 440.3</u>

(1) For the remainder of the year.

GATX CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

The following table shows the lease terms and discount rates related to leases:

	September 30, 2019
Weighted-average remaining lease term (years):	
Operating leases	9.8
Weighted-average discount rate:	
Operating leases	3.68%

During the three months ended September 30, 2019, we exercised an option to acquire 157 railcars previously recorded on the balance sheet as a finance lease for \$10.5 million. As of September 30, 2019, we had no finance lease assets.

The following table shows other information related to leases (in millions):

	Three Months Ended September 30, 2019	Nine Months Ended September 30, 2019
Cash paid for amounts included in the measurement of lease liabilities:		
Operating cash flows for operating leases	\$ 18.8	\$ 58.8
Operating cash flows for finance leases	0.1	0.3
Financing cash flows for finance leases	10.7	11.3
Total cash from leases	\$ 29.6	\$ 70.4

NOTE 5. Fair Value Disclosure

The assets and liabilities that GATX records at fair value on a recurring basis consisted entirely of derivatives as of September 30, 2019 and December 31, 2018.

Adoption of ASU 2017-12, "Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities"

In the first quarter of 2019, we adopted ASU 2016-02. The adoption of this new standard did not have an impact on our financial statements, but certain disclosures have been modified in accordance with the new requirements.

Derivative Instruments

Fair Value Hedges

We use interest rate swaps to manage the fixed-to-floating rate mix of our debt obligations by converting a portion of our fixed rate debt to floating rate debt. For fair value hedges, we recognize changes in fair value of both the derivative and the hedged item as interest expense. We had eight instruments outstanding with an aggregate notional amount of \$450.0 million as of September 30, 2019 with maturities ranging from 2020 to 2022 and nine instruments outstanding with an aggregate notional amount of \$500.0 million as of December 31, 2018 with maturities ranging from 2019 to 2022.

Cash Flow Hedges

We use Treasury rate locks and swap rate locks to hedge our exposure to interest rate risk on anticipated transactions. We also use currency swaps and put/call options to hedge our exposure to fluctuations in the exchange rates of foreign currencies for certain loans and operating expenses denominated in non-functional currencies. We had 12 instruments outstanding with an aggregate notional amount of \$523.5 million as of September 30, 2019 that mature from 2019 to 2022 and eight instruments outstanding with an aggregate notional amount of \$501.9 million as of December 31, 2018 with maturities ranging from 2019 to 2022. Within the next 12 months, we expect to reclassify \$1.8 million (\$1.3 million after-tax) of net losses on previously terminated derivatives from accumulated other comprehensive income (loss) to interest expense or operating lease expense, as applicable. We reclassify these amounts when interest and operating lease expense on the related hedged transactions affect earnings.

GATX CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

Non-Designated Derivatives

We do not hold derivative financial instruments for purposes other than hedging, although certain of our derivatives are not designated as accounting hedges. We recognize changes in the fair value of these derivatives in other (income) expense immediately.

Some of our derivative instruments contain credit risk provisions that could require us to make immediate payment on net liability positions in the event that we default on certain outstanding debt obligations. The aggregate fair value of our derivative instruments with credit risk related contingent features that are in a liability position as of September 30, 2019 was \$3.7 million. We are not required to post any collateral on our derivative instruments and do not expect the credit risk provisions to be triggered.

In the event that a counterparty fails to meet the terms of an interest rate swap agreement or a foreign exchange contract, our exposure is limited to the fair value of the swap, if in our favor. We manage the credit risk of counterparties by transacting with institutions that we consider financially sound and by avoiding concentrations of risk with a single counterparty. We believe that the risk of non-performance by any of our counterparties is remote.

The following tables show our derivative assets and liabilities that are measured at fair value (in millions):

	Balance Sheet Location	Fair Value September 30, 2019	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Derivative Assets					
Interest rate contracts (1)	Other assets	\$ 2.4	\$ —	\$ 2.4	\$ —
Foreign exchange contracts (1)	Other assets	10.6	—	10.6	—
Foreign exchange contracts (2)	Other assets	0.4	—	0.4	—
Total derivative assets		<u>\$ 13.4</u>	<u>\$ —</u>	<u>\$ 13.4</u>	<u>\$ —</u>

Derivative Liabilities					
Interest rate contracts (1)	Other liabilities	\$ 1.8	\$ —	\$ 1.8	\$ —
Foreign exchange contracts (1)	Other liabilities	1.9	—	1.9	—
Foreign exchange contracts (2)	Other liabilities	3.0	—	3.0	—
Total derivative liabilities		<u>\$ 6.7</u>	<u>\$ —</u>	<u>\$ 6.7</u>	<u>\$ —</u>

	Balance Sheet Location	Fair Value December 31, 2018	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Derivative Assets					
Foreign exchange contracts (1)	Other assets	\$ 4.4	\$ —	\$ 4.4	\$ —
Foreign exchange contracts (2)	Other assets	0.5	—	0.5	—
Total derivative assets		<u>\$ 4.9</u>	<u>\$ —</u>	<u>\$ 4.9</u>	<u>\$ —</u>
Derivative Liabilities					
Interest rate contracts (1)	Other liabilities	\$ 7.7	\$ —	\$ 7.7	\$ —
Foreign exchange contracts (1)	Other liabilities	18.2	—	18.2	—
Foreign exchange contracts (2)	Other liabilities	4.7	—	4.7	—
Total derivative liabilities		<u>\$ 30.6</u>	<u>\$ —</u>	<u>\$ 30.6</u>	<u>\$ —</u>

(1) Designated as hedges.

(2) Not designated as hedges.

GATX CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

We value derivatives using a pricing model with inputs (such as yield curves and foreign currency rates) that are observable in the market or that can be derived principally from observable market data. As of September 30, 2019 and December 31, 2018, all derivatives were classified as Level 2 in the fair value hierarchy. There were no derivatives classified as Level 1 or Level 3.

The following table shows the amounts recorded on the balance sheet related to cumulative basis adjustments for fair value hedges as of September 30, 2019 and December 31, 2018 (in millions).

Line Item in the Balance Sheet in Which the Hedged Item is Included	Carrying Amount of the Hedged Assets/(Liabilities)		Cumulative Amount of Fair Value Hedging Adjustment Included in the Carrying Amount of the Hedged Assets/(Liabilities)	
	September 30 2019	December 31 2018	September 30 2019	December 31 2018
Recourse debt	\$ 450.3	\$ 493.5	\$ 2.2	\$ (7.7)

The following tables show the impacts of our derivative instruments on our statement of comprehensive income for the three months and nine months ended September 30, 2019 and 2018 (in millions):

Derivative Designation	Amount of Loss (Gain) Recognized in Other Comprehensive Income		Location of Loss (Gain) Reclassified from Accumulated Other Comprehensive Income into Income	Amount of Loss (Gain) Reclassified from Accumulated Other Comprehensive Income into Income	
	Three Months Ended September 30			Three Months Ended September 30	
	2019	2018		2019	2018
Derivatives in cash flow hedging relationships:					
Interest rate contracts	\$ 1.6	\$ —	Interest expense	\$ 0.5	\$ 1.1
Foreign exchange contracts	(19.8)	(2.7)	Operating lease expense	—	0.1
Total	\$ (18.2)	\$ (2.7)	Other (income) expense	(19.3)	(2.2)
			Total	\$ (18.8)	\$ (1.0)

Derivative Designation	Amount of Loss (Gain) Recognized in Other Comprehensive Income		Location of Loss (Gain) Reclassified from Accumulated Other Comprehensive Income into Income	Amount of Loss (Gain) Reclassified from Accumulated Other Comprehensive Income into Income	
	Nine Months Ended September 30			Nine Months Ended September 30	
	2019	2018		2019	2018
Derivatives in cash flow hedging relationships:					
Interest rate contracts	\$ 1.6	\$ —	Interest expense	\$ 2.0	\$ 3.3
Foreign exchange contracts	(28.5)	(8.4)	Operating lease expense	—	0.1
Total	\$ (26.9)	\$ (8.4)	Other (income) expense	(24.4)	(10.3)
			Total	\$ (22.4)	\$ (6.9)

GATX CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

The following tables show the impact of our fair value and cash flow hedge accounting relationships, as well as the impact of our non-designated derivatives, on the statement of comprehensive income for the three months and nine months ended September 30, 2019 and 2018 (in millions):

	Location and Amount of Gain (Loss) Recognized in Income on Fair Value and Cash Flow Hedging Relationships				
	Three Months Ended September 30		Three Months Ended September 30		
	2019		2018		
	Interest (expense), net	Other income (expense)	Interest (expense), net	Other income (expense)	Operating lease (expense)
Total amounts of income and expense presented in the statements of comprehensive income in which the effects of fair value or cash flow hedges are recorded	\$ (46.3)	\$ (1.8)	\$ (42.6)	\$ (3.8)	\$ (11.8)
Gain (loss) on fair value hedging relationships					
Interest rate contracts:					
Hedged items	(1.3)	—	1.0	—	—
Derivatives designated as hedging instruments	1.3	—	(1.0)	—	—
Gain (loss) on cash flow hedging relationships					
Interest rate contracts:					
Amount of gain (loss) reclassified from accumulated other comprehensive income into income	(0.5)	—	(1.1)	—	—
Foreign exchange contracts:					
Amount of gain (loss) reclassified from accumulated other comprehensive income into income (1)	—	19.3	—	2.2	(0.1)
Gain (loss) on non-designated derivative contracts	—	4.0	—	(3.0)	—

GATX CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	Location and Amount of Gain (Loss) Recognized in Income on Fair Value and Cash Flow Hedging Relationships				
	Nine Months Ended September 30		Nine Months Ended September 30		
	2019		2018		
	Interest (expense), net	Other income (expense)	Interest (expense), net	Other income (expense)	Operating lease (expense)
Total amounts of income and expense presented in the statements of comprehensive income in which the effects of fair value or cash flow hedges are recorded	\$ (139.9)	\$ (5.6)	\$ (124.7)	\$ (14.9)	\$ (37.5)
Gain (loss) on fair value hedging relationships					
Interest rate contracts:					
Hedged items	(9.8)	—	8.6	—	—
Derivatives designated as hedging instruments	9.8	—	(8.6)	—	—
Gain (loss) on cash flow hedging relationships					
Interest rate contracts:					
Amount of gain (loss) reclassified from accumulated other comprehensive income into income	(2.0)	—	(3.3)	—	—
Foreign exchange contracts:					
Amount of gain (loss) reclassified from accumulated other comprehensive income into income (1)	—	24.4	—	10.3	(0.1)
Gain (loss) on non-designated derivative contracts	—	1.3	—	2.7	—

(1) These amounts are substantially offset by foreign currency remeasurement adjustments on related hedged instruments, also recognized in other income (expense).

Other Financial Instruments

Except for derivatives, as disclosed above, GATX has no other assets and liabilities measured at fair value on a recurring basis. The carrying amounts of cash and cash equivalents, restricted cash, rent and other receivables, accounts payable, and commercial paper and bank credit facilities approximate fair value due to the short maturity of those instruments. We estimate the fair values of fixed and floating rate debt using discounted cash flow analyses that are based on interest rates currently offered for loans with similar terms to borrowers of similar credit quality. The inputs we use to estimate each of these values are classified in Level 2 of the fair value hierarchy because they are directly or indirectly observable inputs.

The following table shows the carrying amounts and fair values of our other financial instruments (in millions):

	September 30, 2019		December 31, 2018	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Liabilities				
Recourse fixed rate debt	\$ 4,193.5	\$ 4,468.9	\$ 3,933.4	\$ 3,836.0
Recourse floating rate debt	414.2	415.0	522.7	515.1

GATX CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

NOTE 6. Pension and Other Post-Retirement Benefits

The following table shows the components of our pension and other post-retirement benefits expense for the three months ended September 30, 2019 and 2018 (in millions):

	2019 Pension Benefits	2018 Pension Benefits	2019 Retiree Health and Life	2018 Retiree Health and Life
Service cost	\$ 1.7	\$ 2.0	\$ —	\$ 0.1
Interest cost	3.8	3.7	0.2	0.2
Expected return on plan assets	(5.6)	(5.6)	—	—
Settlement expense	—	2.1	—	—
Amortization of (1):				
Unrecognized prior service credit	—	—	—	(0.1)
Unrecognized net actuarial loss	2.0	2.5	—	—
Net periodic cost	<u>\$ 1.9</u>	<u>\$ 4.7</u>	<u>\$ 0.2</u>	<u>\$ 0.2</u>

The following table shows the components of our pension and other post-retirement benefits expense for the nine months ended September 30, 2019 and 2018 (in millions):

	2019 Pension Benefits	2018 Pension Benefits	2019 Retiree Health and Life	2018 Retiree Health and Life
Service cost	\$ 4.9	\$ 6.1	\$ 0.1	\$ 0.2
Interest cost	11.4	11.1	0.7	0.7
Expected return on plan assets	(16.6)	(16.7)	—	—
Settlement expense	—	2.1	—	—
Amortization of (1):				
Unrecognized prior service credit	—	—	(0.1)	(0.2)
Unrecognized net actuarial loss (gain)	6.0	7.6	(0.1)	—
Net periodic cost	<u>\$ 5.7</u>	<u>\$ 10.2</u>	<u>\$ 0.6</u>	<u>\$ 0.7</u>

(1) Amounts reclassified from accumulated other comprehensive loss.

In the third quarter of 2018, certain lump sum distributions paid to retirees triggered settlement accounting, resulting in the recognition of \$2.1 million of expense.

The service cost component of net periodic cost is recorded in selling, general and administrative expense in the statements of comprehensive income, and the non-service components are recorded in other expense.

GATX CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

NOTE 7. Share-Based Compensation

During the nine months ended September 30, 2019, we granted 326,900 non-qualified employee stock options, 42,960 restricted stock units, 58,340 performance shares, and 17,183 phantom stock units. For the three months and nine months ended September 30, 2019, total share-based compensation expense was \$4.1 million and \$13.7 million and the related tax benefits were \$1.0 million and \$3.4 million. For the three months and nine months ended September 30, 2018, total share-based compensation expense was \$5.7 million and \$15.4 million and the related tax benefits were \$1.4 million and \$3.9 million.

The estimated fair value of our 2019 non-qualified employee stock option awards and related underlying assumptions are shown in the table below.

	2019
Weighted-average estimated fair value	\$22.24
Quarterly dividend rate	\$0.46
Expected term of stock options, in years	4.2
Risk-free interest rate	2.5%
Dividend yield	2.6%
Expected stock price volatility	28.9%
Present value of dividends	\$7.29

NOTE 8. Income Taxes

Our effective income tax rate was 24% for the nine months ended September 30, 2019, compared to 26% for the nine months ended September 30, 2018. The difference in the effective rates for the current year compared to the prior year is primarily attributable to a reduction in the corporate income tax rate enacted in Alberta, Canada. Additionally, the effective tax rate was impacted by the mix of pre-tax income among domestic and foreign jurisdictions, which are taxed at different rates. Incremental tax benefits associated with share-based compensation were also recognized in each period.

NOTE 9. Commercial Commitments

We have entered into various commercial commitments, such as guarantees, standby letters of credit, and performance bonds, related to certain transactions. These commercial commitments require us to fulfill specific obligations in the event of third-party demands. Similar to our balance sheet investments, these commitments expose us to credit, market, and equipment risk. Accordingly, we evaluate these commitments and other contingent obligations using techniques similar to those we use to evaluate funded transactions.

The following table shows our commercial commitments (in millions):

	September 30 2019	December 31 2018
Lease payment guarantees	\$ —	\$ 2.0
Standby letters of credit and performance bonds	11.8	9.5
Total commercial commitments (1)	\$ 11.8	\$ 11.5

(1) The carrying value of liabilities on the balance sheet for commercial commitments was \$0.4 million at September 30, 2019 and \$0.9 million at December 31, 2018. The expirations of these commitments range from 2022 to 2023. We are not aware of any event that would require us to satisfy any of our commitments.

Lease payment guarantees were commitments to financial institutions to make lease payments for a third party in the event of default. As of September 30, 2019, our obligations for these guarantees concluded.

We are also parties to standby letters of credit and performance bonds, which primarily relate to contractual obligations and general liability insurance coverages. No material claims have been made against these obligations, and no material losses are anticipated.

GATX CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

NOTE 10. Earnings per Share

We compute basic earnings per share by dividing net income available to our common shareholders by the weighted-average number of shares of our common stock outstanding. We weight shares issued or reacquired for the portion of the period that they were outstanding. Our diluted earnings per share reflect the impacts of our potentially dilutive securities, which include our equity compensation awards.

The following table shows the computation of our basic and diluted net income per common share (in millions, except per share amounts):

	Three Months Ended September 30		Nine Months Ended September 30	
	2019	2018	2019	2018
Numerator:				
Net income	\$ 45.1	\$ 47.0	\$ 154.6	\$ 162.1
Denominator:				
Weighted-average shares outstanding - basic	35.4	37.7	35.9	37.8
Effect of dilutive securities:				
Equity compensation plans	0.6	0.8	0.7	0.7
Weighted-average shares outstanding - diluted	36.0	38.5	36.6	38.5
Basic earnings per share	\$ 1.28	\$ 1.25	\$ 4.30	\$ 4.29
Diluted earnings per share	\$ 1.25	\$ 1.22	\$ 4.22	\$ 4.21

NOTE 11. Accumulated Other Comprehensive Income (Loss)

The following table shows the change in components for accumulated other comprehensive loss (in millions):

	Foreign Currency Translation Gain (Loss)	Unrealized Loss on Derivative Instruments	Post-Retirement Benefit Plans	Total
Balance at December 31, 2018	\$ (58.0)	\$ (14.0)	\$ (92.6)	\$ (164.6)
Change in component	(10.5)	12.9	—	2.4
Reclassification adjustments into earnings (1)	—	(10.2)	1.9	(8.3)
Income tax effect	—	(0.7)	1.1	0.4
Balance at March 31, 2019	\$ (68.5)	\$ (12.0)	\$ (89.6)	\$ (170.1)
Change in component	11.7	(4.9)	—	6.8
Reclassification adjustments into earnings (1)	—	6.6	1.9	8.5
Income tax effect	—	(0.6)	(0.4)	(1.0)
Balance at June 30, 2019	\$ (56.8)	\$ (10.9)	\$ (88.1)	\$ (155.8)
Change in component	(33.6)	17.7	—	(15.9)
Reclassification adjustments into earnings (1)	—	(18.8)	2.0	(16.8)
Income tax effect	—	0.1	(0.6)	(0.5)
Balance at September 30, 2019	\$ (90.4)	\$ (11.9)	\$ (86.7)	\$ (189.0)

(1) See "Note 5. Fair Value Disclosure" and "Note 6. Pension and Other Post-Retirement Benefits" for impacts of the reclassification adjustments on the statement of comprehensive income.

NOTE 12. Legal Proceedings and Other Contingencies

Various legal actions, claims, assessments and other contingencies arising in the ordinary course of business are pending against GATX and certain of our subsidiaries. These matters are subject to many uncertainties, and it is possible that some of these matters could ultimately be decided, resolved or settled adversely. For a full discussion of our pending legal matters, please refer to the notes

GATX CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

included with our consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2018 and our Quarterly Reports on Form 10-Q previously filed for the 2019 fiscal year.

NOTE 13. Financial Data of Business Segments

The financial data presented below depicts the profitability, financial position, and capital expenditures of each of our business segments.

We lease, operate, manage, and remarket long-lived, widely-used assets, primarily in the rail market. We report our financial results through four primary business segments: Rail North America, Rail International, Portfolio Management, and American Steamship Company ("ASC").

Rail North America is composed of our operations in the United States, Canada, and Mexico. Rail North America primarily provides railcars pursuant to full-service leases under which it maintains the railcars, pays ad valorem taxes and insurance, and provides other ancillary services.

Rail International is composed of our operations in Europe ("GATX Rail Europe" or "GRE"), India ("Rail India"), and Russia ("Rail Russia"). GRE leases railcars to customers throughout Europe pursuant to full-service leases under which it maintains the railcars and provides value-adding services according to customer requirements.

Portfolio Management is composed primarily of our ownership in a group of joint ventures with Rolls-Royce plc that lease aircraft spare engines, as well as five liquefied gas carrying vessels (the "Specialized Gas Vessels") and assorted other marine assets.

ASC operates the largest fleet of US-flagged vessels on the Great Lakes, providing waterborne transportation of dry bulk commodities such as iron ore, coal, limestone aggregates, and metallurgical limestone.

Segment profit is an internal performance measure used by the Chief Executive Officer to assess the profitability of each segment. Segment profit includes all revenues, expenses, pre-tax earnings from affiliates, and net gains on asset dispositions that are directly attributable to each segment. We allocate interest expense to the segments based on what we believe to be the appropriate risk-adjusted borrowing costs for each segment. Segment profit excludes selling, general and administrative expenses, income taxes, and certain other amounts not allocated to the segments. These amounts are included in Other.

GATX CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

The following tables show certain segment data for each of our business segments (in millions):

	Rail North America	Rail International	Portfolio Management	ASC	Other	GATX Consolidated
Three Months Ended September 30, 2019						
Revenues						
Lease revenue	\$ 214.6	\$ 55.6	\$ 0.3	\$ 1.0	\$ —	\$ 271.5
Marine operating revenue	—	—	1.9	60.9	—	62.8
Other revenue	23.9	2.4	0.1	—	—	26.4
Total Revenues	238.5	58.0	2.3	61.9	—	360.7
Expenses						
Maintenance expense	64.0	12.2	—	8.2	—	84.4
Marine operating expense	—	—	3.4	36.3	—	39.7
Depreciation expense	63.9	14.5	1.6	3.6	—	83.6
Operating lease expense	13.7	—	—	—	—	13.7
Other operating expense	6.2	1.4	0.1	—	—	7.7
Total Expenses	147.8	28.1	5.1	48.1	—	229.1
Other Income (Expense)						
Net gain on asset dispositions	4.3	0.3	0.5	—	—	5.1
Interest (expense) income, net	(33.1)	(10.2)	(2.8)	(1.6)	1.4	(46.3)
Other expense	(1.0)	(0.1)	—	(0.1)	(0.6)	(1.8)
Share of affiliates' pre-tax income	—	—	15.8	—	—	15.8
Segment profit	\$ 60.9	\$ 19.9	\$ 10.7	\$ 12.1	\$ 0.8	\$ 104.4
Less:						
Selling, general and administrative expense						44.4
Income taxes (includes \$3.0 related to affiliates' earnings)						14.9
Net income						\$ 45.1
Net Gain on Asset Dispositions						
<u>Asset Remarketing Income:</u>						
Net gains on disposition of owned assets	\$ 4.4	\$ —	\$ —	\$ —	\$ —	\$ 4.4
Residual sharing income	0.1	—	0.5	—	—	0.6
Non-remarketing net gains (1)	(0.2)	0.3	—	—	—	0.1
	\$ 4.3	\$ 0.3	\$ 0.5	\$ —	\$ —	\$ 5.1
Capital Expenditures						
Portfolio investments and capital additions	\$ 138.1	\$ 51.8	\$ —	\$ 0.3	\$ 0.9	\$ 191.1
Selected Balance Sheet Data at September 30, 2019						
Investments in affiliated companies	\$ 0.2	\$ —	\$ 506.5	\$ —	\$ —	\$ 506.7
Identifiable assets	\$ 5,625.5	\$ 1,397.2	\$ 639.6	\$ 319.1	\$ 109.5	\$ 8,090.9

(1) Includes net gains from scrapping of railcars.

GATX CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	Rail North America	Rail International	Portfolio Management	ASC	Other	GATX Consolidated
Three Months Ended September 30, 2018						
Revenues						
Lease revenue	\$ 218.2	\$ 52.3	\$ 0.3	\$ 1.1	\$ —	\$ 271.9
Marine operating revenue	—	—	3.1	57.7	—	60.8
Other revenue	15.2	1.8	—	—	—	17.0
Total Revenues	233.4	54.1	3.4	58.8	—	349.7
Expenses						
Maintenance expense	60.6	10.1	—	6.8	—	77.5
Marine operating expense	—	—	4.4	35.0	—	39.4
Depreciation expense	62.5	13.8	1.8	3.5	—	81.6
Operating lease expense	11.8	—	—	—	—	11.8
Other operating expense	7.1	1.3	0.1	—	—	8.5
Total Expenses	142.0	25.2	6.3	45.3	—	218.8
Other Income (Expense)						
Net gain on asset dispositions	9.6	0.5	0.2	—	—	10.3
Interest (expense) income, net	(31.8)	(8.9)	(2.6)	(1.5)	2.2	(42.6)
Other (expense) income	(1.2)	0.2	—	(0.1)	(2.7)	(3.8)
Share of affiliates' pre-tax income	0.2	—	14.3	—	—	14.5
Segment profit (loss)	\$ 68.2	\$ 20.7	\$ 9.0	\$ 11.9	\$ (0.5)	\$ 109.3
Less:						
Selling, general and administrative expense						46.5
Income taxes (includes \$2.7 related to affiliates' earnings)						15.8
Net income						<u>\$ 47.0</u>
Net Gain on Asset Dispositions						
<u>Asset Remarketing Income:</u>						
Net gains on disposition of owned assets	\$ 6.7	\$ —	\$ —	\$ —	\$ —	\$ 6.7
Residual sharing income	0.5	—	0.2	—	—	0.7
Non-remarketing net gains (1)	2.4	0.5	—	—	—	2.9
	\$ 9.6	\$ 0.5	\$ 0.2	\$ —	\$ —	\$ 10.3
Capital Expenditures						
Portfolio investments and capital additions	\$ 129.1	\$ 40.4	\$ —	\$ —	\$ 0.2	\$ 169.7
Selected Balance Sheet Data at December 31, 2018						
Investments in affiliated companies	\$ 0.2	\$ —	\$ 464.3	\$ —	\$ —	\$ 464.5
Identifiable assets	\$ 5,236.6	\$ 1,363.2	\$ 606.8	\$ 297.8	\$ 112.3	\$ 7,616.7

(1) Includes net gains from scrapping of railcars.

GATX CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	Rail North America	Rail International	Portfolio Management	ASC	Other	GATX Consolidated
Nine Months Ended September 30, 2019						
Revenues						
Lease revenue	\$ 654.3	\$ 161.7	\$ 0.8	\$ 3.1	\$ —	\$ 819.9
Marine operating revenue	—	—	4.4	132.4	—	136.8
Other revenue	73.7	6.2	0.5	—	—	80.4
Total Revenues	728.0	167.9	5.7	135.5	—	1,037.1
Expenses						
Maintenance expense	199.8	35.5	—	16.0	—	251.3
Marine operating expense	—	—	12.0	80.8	—	92.8
Depreciation expense	192.6	42.7	4.9	7.1	—	247.3
Operating lease expense	41.1	—	—	—	—	41.1
Other operating expense	19.0	4.2	0.3	—	—	23.5
Total Expenses	452.5	82.4	17.2	103.9	—	656.0
Other Income (Expense)						
Net gain on asset dispositions	44.6	1.2	1.1	—	—	46.9
Interest (expense) income, net	(101.4)	(30.2)	(8.3)	(4.6)	4.6	(139.9)
Other expense	(3.6)	(0.5)	—	(0.3)	(1.2)	(5.6)
Share of affiliates' pre-tax income	—	—	53.6	—	—	53.6
Segment profit	\$ 215.1	\$ 56.0	\$ 34.9	\$ 26.7	\$ 3.4	\$ 336.1
Less:						
Selling, general and administrative expense						135.6
Income taxes (includes \$10.0 related to affiliates' earnings)						45.9
Net income						\$ 154.6
Net Gain on Asset Dispositions						
<u>Asset Remarketing Income:</u>						
Net gains on disposition of owned assets	\$ 40.9	\$ —	\$ —	\$ —	\$ —	\$ 40.9
Residual sharing income	0.3	—	1.1	—	—	1.4
Non-remarketing net gains (1)	3.4	1.2	—	—	—	4.6
	\$ 44.6	\$ 1.2	\$ 1.1	\$ —	\$ —	\$ 46.9
Capital Expenditures						
Portfolio investments and capital additions	\$ 342.4	\$ 158.6	\$ —	\$ 18.7	\$ 2.8	\$ 522.5

(1) Includes net gains from scrapping of railcars.

GATX CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

	Rail North America	Rail International	Portfolio Management	ASC	Other	GATX Consolidated
Nine Months Ended September 30, 2018						
Revenues						
Lease revenue	\$ 655.3	\$ 156.9	\$ 0.8	\$ 3.1	\$ —	\$ 816.1
Marine operating revenue	—	—	11.0	119.8	—	130.8
Other revenue	51.1	6.0	0.5	—	—	57.6
Total Revenues	706.4	162.9	12.3	122.9	—	1,004.5
Expenses						
Maintenance expense	192.8	33.8	—	14.1	—	240.7
Marine operating expense	—	—	12.9	76.6	—	89.5
Depreciation expense	185.8	41.7	5.5	7.1	—	240.1
Operating lease expense	37.5	—	—	—	—	37.5
Other operating expense	21.5	4.3	0.4	—	—	26.2
Total Expenses	437.6	79.8	18.8	97.8	—	634.0
Other Income (Expense)						
Net gain on asset dispositions	68.4	3.2	0.8	0.1	—	72.5
Interest (expense) income, net	(93.1)	(26.5)	(7.6)	(4.3)	6.8	(124.7)
Other expense	(3.3)	(7.3)	—	(0.2)	(4.1)	(14.9)
Share of affiliates' pre-tax income	0.5	—	47.6	—	—	48.1
Segment profit	\$ 241.3	\$ 52.5	\$ 34.3	\$ 20.7	\$ 2.7	\$ 351.5
Less:						
Selling, general and administrative expense						137.6
Income taxes (includes \$9.0 related to affiliates' earnings)						51.8
Net income						<u>\$ 162.1</u>
Net Gain on Asset Dispositions						
<u>Asset Remarketing Income:</u>						
Net gains on disposition of owned assets	\$ 60.8	\$ —	\$ —	\$ 0.1	\$ —	\$ 60.9
Residual sharing income	0.9	—	0.8	—	—	1.7
Non-remarketing net gains (1)	6.7	3.2	—	—	—	9.9
	\$ 68.4	\$ 3.2	\$ 0.8	\$ 0.1	\$ —	\$ 72.5
Capital Expenditures						
Portfolio investments and capital additions	\$ 414.7	\$ 104.5	\$ —	\$ 15.8	\$ 1.7	\$ 536.7

(1) Includes net gains from scrapping of railcars.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

OVERVIEW

We lease, operate, manage, and remarket long-lived, widely-used assets, primarily in the rail market. We report our financial results through four primary business segments: Rail North America, Rail International, Portfolio Management, and American Steamship Company ("ASC").

The following discussion and analysis should be read in conjunction with the Management's Discussion and Analysis in our *Annual Report on Form 10-K* for the year ended December 31, 2018. We based the discussion and analysis that follows on financial data we derived from the financial statements prepared in accordance with U.S. Generally Accepted Accounting Standards ("GAAP") and on certain other financial data that we prepared using non-GAAP components. For a reconciliation of these non-GAAP components to the most comparable GAAP components, see "Non-GAAP Financial Measures" at the end of this item.

Operating results for the three and nine months ended September 30, 2019 are not necessarily indicative of the results we may achieve for the entire year ending December 31, 2019. In particular, ASC's fleet is inactive for a significant portion of the first quarter of each year due to winter conditions on the Great Lakes. In addition, asset remarketing income does not occur evenly throughout the year. For more information about our business, refer to our *Annual Report on Form 10-K* for the year ended December 31, 2018.

DISCUSSION OF OPERATING RESULTS

The following table shows a summary of our reporting segments and consolidated financial results (in millions, except per share data):

	Three Months Ended September 30		Nine Months Ended September 30	
	2019	2018	2019	2018
Segment Revenues				
Rail North America	\$ 238.5	\$ 233.4	\$ 728.0	\$ 706.4
Rail International	58.0	54.1	167.9	162.9
Portfolio Management	2.3	3.4	5.7	12.3
ASC	61.9	58.8	135.5	122.9
	<u>\$ 360.7</u>	<u>\$ 349.7</u>	<u>\$ 1,037.1</u>	<u>\$ 1,004.5</u>
Segment Profit				
Rail North America	\$ 60.9	\$ 68.2	\$ 215.1	\$ 241.3
Rail International	19.9	20.7	56.0	52.5
Portfolio Management	10.7	9.0	34.9	34.3
ASC	12.1	11.9	26.7	20.7
	<u>103.6</u>	<u>109.8</u>	<u>332.7</u>	<u>348.8</u>
Less:				
Selling, general and administrative expense	44.4	46.5	135.6	137.6
Unallocated interest (income) expense	(1.4)	(2.2)	(4.6)	(6.8)
Other, including eliminations	0.6	2.7	1.2	4.1
Income taxes (\$3.0 and \$2.7 QTR and \$10.0 and \$9.0 YTD related to affiliates' earnings)	14.9	15.8	45.9	51.8
Net Income (GAAP)	<u>\$ 45.1</u>	<u>\$ 47.0</u>	<u>\$ 154.6</u>	<u>\$ 162.1</u>
Net income, excluding tax adjustments and other items (non-GAAP)	\$ 45.1	\$ 47.0	\$ 151.8	\$ 167.9
Diluted earnings per share (GAAP)	\$ 1.25	\$ 1.22	\$ 4.22	\$ 4.21
Diluted earnings per share, excluding tax adjustments and other items (non-GAAP)	\$ 1.25	\$ 1.22	\$ 4.15	\$ 4.36
Investment Volume	\$ 191.1	\$ 169.7	\$ 522.5	\$ 536.7

The following table shows our return on equity ("ROE") for the trailing 12 months ended September 30:

	2019	2018
ROE (GAAP)	11.2%	30.5%
ROE, excluding tax adjustments and other items (non-GAAP) (1)	12.3%	13.0%

(1) See "Non-GAAP Financial Measures" at the end of this item for further details.

Net income for the first nine months of 2019 was \$154.6 million, or \$4.22 per diluted share, compared to \$162.1 million, or \$4.21 per diluted share, in 2018. Results for the nine months ended September 30, 2019, included a net deferred tax benefit of \$2.8 million, or \$0.07 per diluted share, related to an enacted corporate income tax rate decrease in Alberta, Canada. Results for the nine months ended September 30, 2018 included a net negative impact of \$5.8 million, or \$0.15 per diluted share, attributable to costs associated with the closure of a maintenance facility at Rail International (see "Non-GAAP Financial Measures at the end of this item for further details). Excluding the impact of these items, net income decreased \$16.1 million compared to the prior year, largely due to the timing of asset disposition gains at Rail North America, which were lower in the current year period.

Net income for the third quarter of 2019 was \$45.1 million, or \$1.25 per diluted share, compared to \$47.0 million, or \$1.22 per diluted share, in 2018. Net income decreased \$1.9 million compared to the prior year largely due to the timing of asset disposition gains at Rail North America, which were lower in the current year period.

Segment Operations

Segment profit is an internal performance measure used by the Chief Executive Officer to assess the profitability of each segment. Segment profit includes all revenues, expenses, pre-tax earnings from affiliates, and net gains on asset dispositions that are directly attributable to each segment. We allocate interest expense to the segments based on what we believe to be the appropriate risk-adjusted borrowing costs for each segment. Segment profit excludes selling, general and administrative expenses, income taxes, and certain other amounts not allocated to the segments. These amounts are included in Other.

RAIL NORTH AMERICA

Segment Summary

During the quarter ended September 30, 2019, conditions in the North American railcar leasing market deteriorated due to decreased railcar loadings, increased railroad velocities, and the ongoing supply of new railcars entering the market. Despite this environment, Rail North America was able to maintain strong utilization throughout the quarter. At September 30, 2019, Rail North America's wholly owned fleet, excluding boxcars, consisted of approximately 103,300 cars, and fleet utilization was 99.2% at September 30, 2019, compared to 99.5% at the end of the prior quarter, and 99.2% at September 30, 2018. Fleet utilization for our approximately 15,800 boxcars was 93.5% at September 30, 2019, compared to 94.1% at the end of the prior quarter, and 94.7% at September 30, 2018.

For the third quarter of 2019, an average of approximately 102,700 railcars, excluding boxcars, were on lease, compared to 104,100 in the prior quarter and 102,100 for the quarter ended September 30, 2018. Changes in railcars on lease compared to prior periods are impacted by the utilization of new railcars purchased under our supply agreements, the utilization of the railcars acquired from ECN Capital Corporation in the prior year, and the disposition of railcars that were sold or scrapped. During the third quarter of 2019, the renewal rate change of the Lease Price Index (the "LPI", see definition below) was negative 7.7%, compared to negative 2.8% in the prior quarter, and negative 11.5% in the third quarter of 2018. Lease terms on renewals for cars in the LPI averaged 40 months in the current quarter, compared to 40 months in the prior quarter, and 33 months in the third quarter of 2018. Additionally, the renewal success rate, which represents the percentage of expiring leases that were renewed with the existing lessee, was 75.2% in the current quarter, compared to 85.3% in the prior quarter, and 82.9% in the third quarter of 2018. Railcars returned by our customers may incur transitional costs, including additional repairs and related service prior to being leased to new customers, which may increase maintenance and associated expenses.

As of September 30, 2019, leases for approximately 6,100 tank cars and freight cars and approximately 1,200 boxcars are scheduled to expire over the remainder of 2019. These amounts exclude railcars on leases expiring in 2019 that have already been renewed or assigned to a new lessee.

The following table shows Rail North America's segment results (in millions):

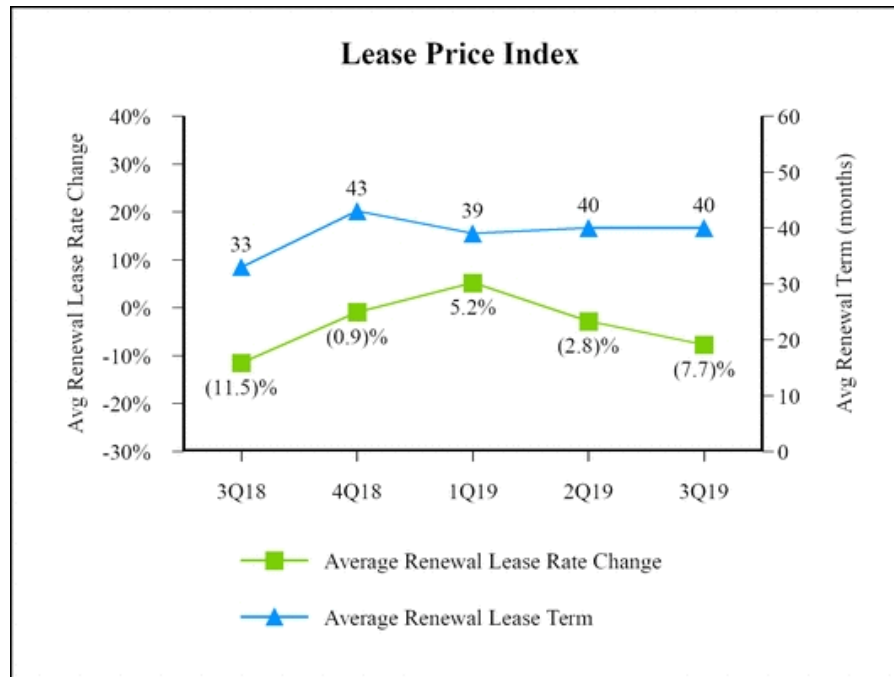
	Three Months Ended September 30		Nine Months Ended September 30	
	2019	2018	2019	2018
Revenues				
Lease revenue	\$ 214.6	\$ 218.2	\$ 654.3	\$ 655.3
Other revenue	23.9	15.2	73.7	51.1
Total Revenues	238.5	233.4	728.0	706.4
Expenses				
Maintenance expense	64.0	60.6	199.8	192.8
Depreciation expense	63.9	62.5	192.6	185.8
Operating lease expense	13.7	11.8	41.1	37.5
Other operating expense	6.2	7.1	19.0	21.5
Total Expenses	147.8	142.0	452.5	437.6
Other Income (Expense)				
Net gain on asset dispositions	4.3	9.6	44.6	68.4
Interest expense, net	(33.1)	(31.8)	(101.4)	(93.1)
Other expense	(1.0)	(1.2)	(3.6)	(3.3)
Share of affiliates' pre-tax income	—	0.2	—	0.5
Segment Profit	\$ 60.9	\$ 68.2	\$ 215.1	\$ 241.3
Investment Volume	\$ 138.1	\$ 129.1	\$ 342.4	\$ 414.7

The following table shows the components of Rail North America's lease revenue (in millions):

	Three Months Ended September 30		Nine Months Ended September 30	
	2019	2018	2019	2018
Railcars	\$ 187.3	\$ 188.9	\$ 570.8	\$ 568.4
Boxcars	17.9	19.5	55.7	57.8
Locomotives	9.4	9.8	27.8	29.1
Total	\$ 214.6	\$ 218.2	\$ 654.3	\$ 655.3

Lease Price Index

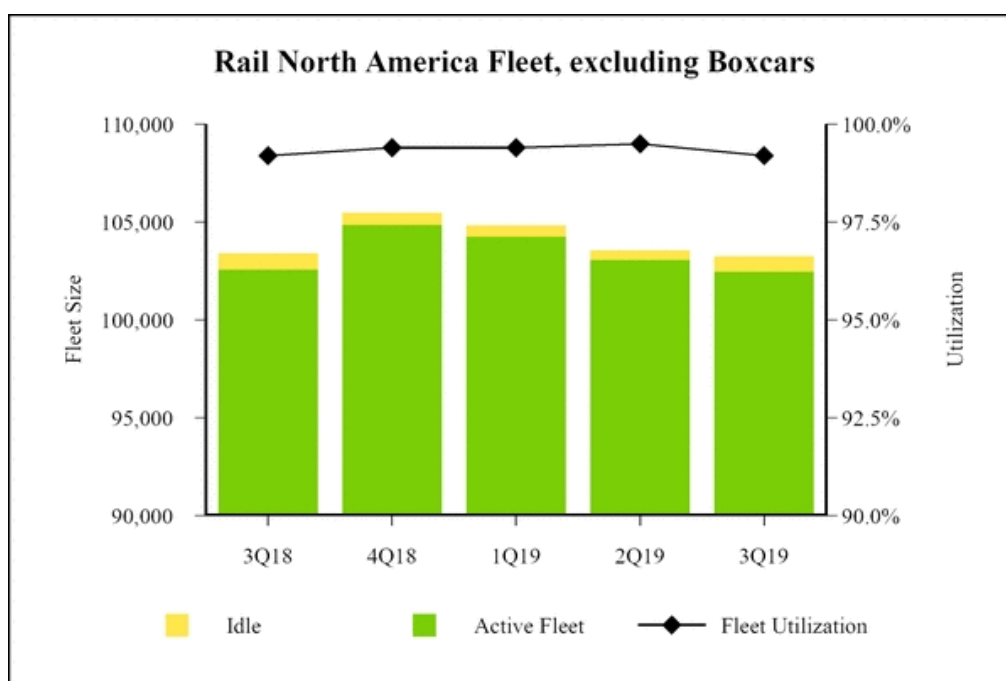
Our LPI is an internally-generated business indicator that measures lease rate pricing on renewals for our North American railcar fleet, excluding boxcars. We calculate the index using the weighted-average lease rate for a group of railcar types that we believe best represents our overall North American fleet, excluding boxcars. The average renewal lease rate change is reported as the percentage change between the average renewal lease rate and the average expiring lease rate, weighted by fleet composition. The average renewal lease term is reported in months and reflects the average renewal lease term of railcar types in the LPI, weighted by fleet composition.



Rail North America Fleet Data

The following table shows fleet activity for Rail North America railcars, excluding boxcars, for the quarter ended:

	September 30 2018	December 31 2018	March 31 2019	June 30 2019	September 30 2019
Beginning balance	102,890	103,420	105,472	104,830	103,554
Cars added	1,381	3,120	617	661	902
Cars scrapped	(431)	(387)	(662)	(377)	(513)
Cars sold	(420)	(681)	(597)	(1,560)	(688)
Ending balance	103,420	105,472	104,830	103,554	103,255
Utilization rate at quarter end	99.2%	99.4%	99.4%	99.5%	99.2%
Average active railcars	102,056	103,387	104,613	104,089	102,653



The following table shows fleet statistics for Rail North America boxcars for the quarter ended:

	September 30 2018	December 31 2018	March 31 2019	June 30 2019	September 30 2019
Ending balance	15,859	16,220	16,006	15,921	15,803
Utilization	94.7%	94.2%	95.2%	94.1%	93.5%

Comparison of the First Nine Months of 2019 to the First Nine Months of 2018

Segment Profit

In the first nine months of 2019, segment profit of \$215.1 million decreased 10.9% compared to \$241.3 million for the same period in the prior year. The decrease was driven by lower net gains on asset dispositions in the current year and higher maintenance expense, offset by higher repair revenue. The timing of asset remarketing income varies throughout the year.

Revenues

In the first nine months of 2019, lease revenue decreased \$1.0 million, or 0.2%. Specifically, lower usage rents on boxcars was substantially offset by more cars on lease across all other car types, including the railcars acquired from ECN Capital Corporation in the prior year. Other revenue increased \$22.6 million, due to higher repair revenue and higher lease termination fees in the current year, which included reimbursement for damage to a group of returned railcars that were scrapped.

Expenses

In the first nine months of 2019, maintenance expense increased \$7.0 million, driven by more tank qualifications in the current year, as expected, as well as higher repairs performed by the railroads. Depreciation expense increased \$6.8 million due to new railcar investments, including the railcars acquired from ECN Capital Corporation in the prior year. Operating lease expense increased \$3.6 million, resulting from new leases on railcars entered into during the prior year, as well as the elimination of the deferred gain amortization for sale-leaseback transactions in accordance with the new lease standard. See "Note 2. Basis of Presentation" and "Note 4. Leases" in Part I, Item 1 of this Form 10-Q for further detail regarding the impact of the new lease accounting standard. Other operating expense decreased \$2.5 million primarily due to lower switching, freight, and storage costs.

Other Income (Expense)

In the first nine months of 2019, net gain on asset dispositions decreased \$23.8 million, as more railcars were sold at a lower average net gain per railcar. Net scrapping gains were also lower in the current year due to fewer railcars scrapped and lower scrap prices, as well as a scrapping loss related to railcars that were returned in connection with the lease termination noted above in Revenues. Net interest expense increased \$8.3 million, driven by a higher average debt balance, as a result of investment volume in both years, and a higher average interest rate. Other expense increased \$0.3 million, primarily due to costs related to the early termination of a secured credit facility.

Investment Volume

During the first nine months of 2019, investment volume was \$342.4 million compared to \$414.7 million in the same period in 2018. We acquired 1,814 newly built railcars and purchased 366 railcars in the secondary market in the first nine months of 2019, compared to 3,045 newly built railcars and 793 railcars purchased in the secondary market in the same period in 2018.

Our investment volume is predominantly composed of acquired railcars, but also includes certain capitalized repairs and improvements to owned railcars and our maintenance facilities. As a result, the dollar value of investment volume does not necessarily correspond to the number of railcars acquired in any given period. In addition, the comparability of amounts invested and the number of railcars acquired in each period is impacted by the mix of railcars purchased, which may include tank cars and freight cars, as well as newly manufactured railcars or those purchased in the secondary market.

Comparison of the Third Quarter of 2019 to the Third Quarter of 2018

Segment Profit

In the third quarter of 2019, segment profit of \$60.9 million decreased 10.7% compared to \$68.2 million for the same period in the prior year. The decrease was driven by lower net gains on asset dispositions in the current year, higher maintenance expense, and lower lease revenue, partially offset by higher repair revenue. The timing of asset remarketing income varies throughout the year.

Revenues

In the third quarter of 2019, lease revenue decreased \$3.6 million, or 1.6%, primarily due to lower usage rents on boxcars. Lease revenue on other car types was also lower as the impact of lower average lease rates substantially offset more railcars on lease, including the railcars acquired from ECN Capital Corporation. Other revenue increased \$8.7 million due to higher repair revenue and higher lease termination fees.

Expenses

In the third quarter of 2019, maintenance expense increased \$3.4 million, driven by more tank qualifications in the current year, as expected, as well as higher repairs performed by the railroads. Depreciation expense increased \$1.4 million due to new railcar investments, including the railcars acquired from ECN Capital Corporation in the prior year. Operating lease expense increased \$1.9 million, resulting from new leases on railcars entered into during the prior year, as well as the elimination of the deferred gain amortization for sale-leaseback transactions in accordance with the new lease standard. See "Note 2. Basis of Presentation" and "Note 4. Leases" in Part I, Item 1 of this Form 10-Q for further detail regarding the impact of the new lease accounting standard. Other operating expense decreased \$0.9 million due to lower switching costs.

Other Income (Expense)

In the third quarter of 2019, net gain on asset dispositions decreased \$5.3 million, attributable to fewer railcars sold and lower net scrapping gains in the current year. Net interest expense increased \$1.3 million, driven by a higher average debt balance, as a result of investment volume in both years, and a higher average interest rate. Other expense was comparable to the prior year.

RAIL INTERNATIONAL

Segment Summary

Rail International, composed primarily of GATX Rail Europe ("GRE"), continued to produce strong operating results in the first nine months of 2019. In Europe, the lease rate environment continued to be strong and demand for new cars was steady. Railcar utilization for GRE was 99.4% at September 30, 2019, compared to 98.9% at the end of the prior quarter and 98.4% at September 30, 2018. In addition, Rail India and Rail Russia each benefited from more cars on lease as they continue to expand their fleets.

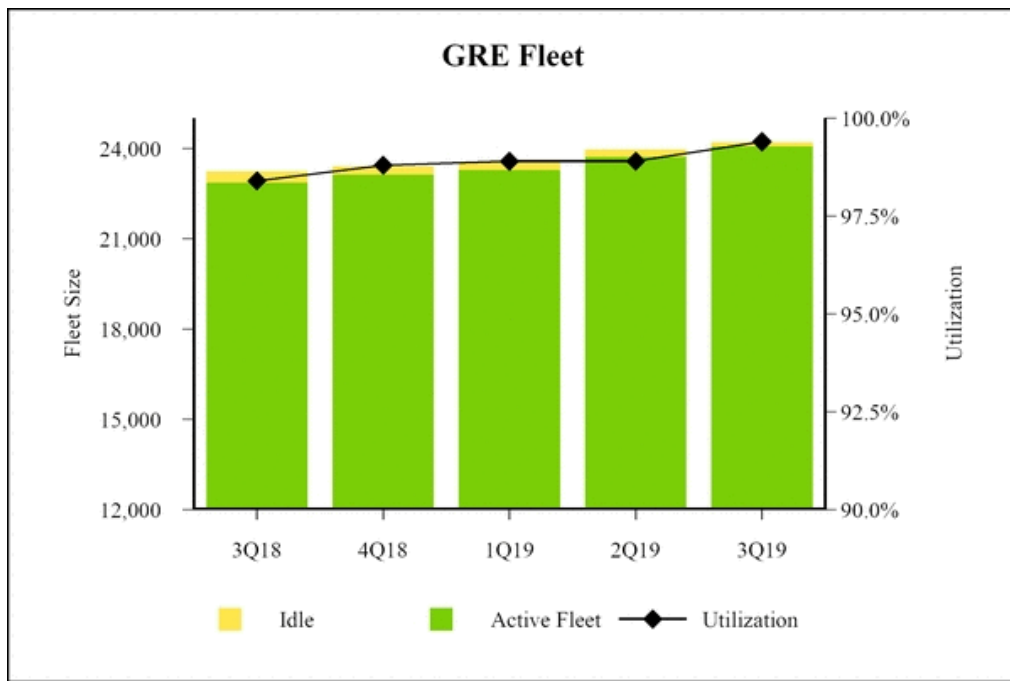
In the second quarter of 2018, GRE recorded \$8.6 million of expense attributable to the closure of a railcar maintenance facility in Germany.

The following table shows Rail International's segment results (in millions):

	Three Months Ended September 30		Nine Months Ended September 30	
	2019	2018	2019	2018
Revenues				
Lease revenue	\$ 55.6	\$ 52.3	\$ 161.7	\$ 156.9
Other revenue	2.4	1.8	6.2	6.0
Total Revenues	58.0	54.1	167.9	162.9
Expenses				
Maintenance expense	12.2	10.1	35.5	33.8
Depreciation expense	14.5	13.8	42.7	41.7
Other operating expense	1.4	1.3	4.2	4.3
Total Expenses	28.1	25.2	82.4	79.8
Other Income (Expense)				
Net gain on asset dispositions	0.3	0.5	1.2	3.2
Interest expense, net	(10.2)	(8.9)	(30.2)	(26.5)
Other (expense) income	(0.1)	0.2	(0.5)	(7.3)
Segment Profit	\$ 19.9	\$ 20.7	\$ 56.0	\$ 52.5
Investment Volume	\$ 51.8	\$ 40.4	\$ 158.6	\$ 104.5

The following table shows fleet activity for GRE railcars for the quarter ended:

	September 30 2018	December 31 2018	March 31 2019	June 30 2019	September 30 2019
Beginning balance	23,124	23,234	23,412	23,531	23,967
Cars added	258	281	185	491	325
Cars scrapped or sold	(148)	(103)	(66)	(55)	(81)
Ending balance	23,234	23,412	23,531	23,967	24,211
Utilization rate at quarter end	98.4%	98.8%	98.9%	98.9%	99.4%
Average active railcars	22,759	22,949	23,105	23,480	23,877



Comparison of the First Nine Months of 2019 to the First Nine Months of 2018

Foreign Currency

Rail International's reported financial results are impacted by fluctuations in the exchange rates of the foreign currencies in which it conducts business, primarily the euro. In the first nine months of 2019, a weaker euro negatively impacted lease revenue by approximately \$9.2 million and segment profit, excluding other income (expense), by approximately \$4.3 million compared to the same period in 2018.

Segment Profit

In the first nine months of 2019, segment profit of \$56.0 million increased 6.7% compared to \$52.5 million for the same period in the prior year. The increase was largely due to the absence of the railcar maintenance facility closure costs recorded in the prior year, as well as revenue from more railcars on lease, partially offset by the negative impact of foreign exchange rates.

Revenues

In the first nine months of 2019, lease revenue increased \$4.8 million, or 3.1%, as the revenue from more railcars on lease was partially offset by the impact of foreign exchange rates. Other revenue increased \$0.2 million, primarily due to higher repair revenue.

Expenses

In the first nine months of 2019, maintenance expense increased \$1.7 million, primarily due to higher regulatory compliance and wheelset costs, as well as other repairs. These negative impacts were partially offset by lower workshop costs, due in part to the elimination of expenses associated with the maintenance facility in Germany that was closed in the prior year, as well as the impact of foreign exchange rates. Depreciation expense increased \$1.0 million, as the impact of new railcars added to the fleet was partially offset by the impact of foreign exchange rates.

Other Income (Expense)

In the first nine months of 2019, net gain on asset dispositions decreased \$2.0 million, attributable to lower railcar scrapping gains, as a result of fewer railcars scrapped in the current year. Net interest expense increased \$3.7 million, due to a higher average interest rate and a higher average debt balance. Other expense decreased \$6.8 million, driven by the absence of the railcar maintenance facility closure costs recorded in the prior year and lower net litigation costs related to the Viareggio matter, which reflected insurance proceeds received in the current year. Decreases in these expenses were partially offset by the negative impact of changes in foreign exchange rates on non-functional currency items.

Investment Volume

During the first nine months of 2019, investment volume was \$158.6 million compared to \$104.5 million in the same period in 2018. In the first nine months of 2019, GRE acquired 1,001 railcars, Rail India acquired 1,161 railcars, and Rail Russia acquired 26 railcars, compared to 566 railcars at GRE, 648 railcars at Rail India and 64 railcars at Rail Russia for the same period in 2018.

Our investment volume is predominantly composed of acquired railcars, but may also include certain capitalized repairs and improvements to owned railcars. As a result, the dollar value of investment volume does not necessarily correspond to the number of railcars acquired in any given period. In addition, the comparability of amounts invested and the number of railcars acquired in each period is impacted by the mix of the various car types acquired, as well as fluctuations in the exchange rates of the foreign currencies in which Rail International conducts business.

Comparison of the Third Quarter of 2019 to the Third Quarter of 2018

Foreign Currency

Rail International's reported financial results are impacted by fluctuations in the exchange rates of the foreign currencies in which it conducts business, primarily the euro. In the third quarter of 2019, a weaker euro negatively impacted lease revenue by approximately \$2.3 million and segment profit, excluding other income (expense), by approximately \$1.1 million compared to the same period in 2018.

Segment Profit

In the third quarter of 2019, segment profit of \$19.9 million decreased 3.9% compared to \$20.7 million for the same period in the prior year. The decrease was largely due to higher maintenance expenses and the negative impact of foreign exchange rates, partially offset by revenue from more railcars on lease.

Revenues

In the third quarter of 2019, lease revenue increased \$3.3 million, or 6.3%, as the revenue from more railcars on lease was partially offset by the impact of foreign exchange rates. Other revenue increased \$0.6 million, primarily due to higher repair revenue.

Expenses

In the third quarter of 2019, maintenance expense increased \$2.1 million, driven by higher regulatory compliance and wheelset costs, as well as other repairs. These negative impacts were partially offset by lower workshop costs, due in part to the elimination of expenses associated with the maintenance facility in Germany that was closed in the prior year, as well as the impact of foreign exchange rates. Depreciation expense increased \$0.7 million as the impact of new railcars added to the fleet was partially offset by the impact of foreign exchange rates.

Other Income (Expense)

In the third quarter of 2019, net gain on asset dispositions decreased \$0.2 million, attributable to lower railcar scrapping gains, due to fewer railcars scrapped in the current year. Net interest expense increased \$1.3 million, due to a higher average debt balance and a higher average interest rate. Other expense increased \$0.3 million due to the negative impact of changes in foreign exchange rates on non-functional currency items.

PORTFOLIO MANAGEMENT

Segment Summary

Portfolio Management's segment profit is primarily comprised of income from the RRPf affiliates, a group of 50% owned domestic and foreign joint ventures with Rolls-Royce plc (or affiliates thereof, collectively "Rolls-Royce"), a leading manufacturer of commercial aircraft jet engines. Segment profit included earnings from the RRPf affiliates of \$53.6 million and \$15.8 million for the nine months and three months ended September 30, 2019, compared to \$47.6 million and \$14.3 million for the same period in 2018. As of September 30, 2019, the RRPf affiliates owned 456 aircraft spare engines with a net book value of approximately \$4,556.2 million, compared to 452 aircraft spare engines with a net book value of approximately \$4,435.6 million at December 31, 2018 and 439 aircraft spare engines with a net book value of approximately \$3,959.0 million at September 30, 2018.

Portfolio Management also owns marine assets, consisting primarily of five liquefied gas-carrying vessels (the "Specialized Gas Vessels"), previously referred to as the Norgas Vessels. During the second quarter of 2019, the prior commercial management agreement with Norgas Carriers Private Limited was terminated, and we entered into a new agreement with Anthony Veder Group B.V. ("Veder") to manage these vessels. Veder, based in the Netherlands, owns and operates a fleet of specialized gas-carrying vessels under contracts and charters with customers in the oil and gas industry. As a result of this transition, the Specialized Gas Vessels were idle for a significant portion of the second quarter of 2019. However, during the third quarter, as Veder began commercial management of the Specialized Gas Vessels, we saw increased utilization and expect future operating results to improve as the Specialized Gas Vessels continue operation pursuant to the new commercial agreement. The Specialized Gas Vessels are utilized to transport pressurized gases and chemicals, such as liquefied petroleum gas, liquefied natural gas, and ethylene, primarily on short-term spot contracts for major oil and chemical customers worldwide.

Portfolio Management's total asset base was \$639.6 million at September 30, 2019, compared to \$606.8 million at December 31, 2018, and \$614.9 million at September 30, 2018.

The following table shows Portfolio Management's segment results (in millions):

	Three Months Ended September 30		Nine Months Ended September 30	
	2019	2018	2019	2018
Revenues				
Lease revenue	\$ 0.3	\$ 0.3	\$ 0.8	\$ 0.8
Marine operating revenue	1.9	3.1	4.4	11.0
Other revenue	0.1	—	0.5	0.5
Total Revenues	2.3	3.4	5.7	12.3
Expenses				
Marine operating expense	3.4	4.4	12.0	12.9
Depreciation expense	1.6	1.8	4.9	5.5
Other operating expense	0.1	0.1	0.3	0.4
Total Expenses	5.1	6.3	17.2	18.8
Other Income (Expense)				
Net gain on asset dispositions	0.5	0.2	1.1	0.8
Interest expense, net	(2.8)	(2.6)	(8.3)	(7.6)
Share of affiliates' pre-tax income	15.8	14.3	53.6	47.6
Segment Profit	\$ 10.7	\$ 9.0	\$ 34.9	\$ 34.3

The following table shows the net book values of Portfolio Management's assets (in millions):

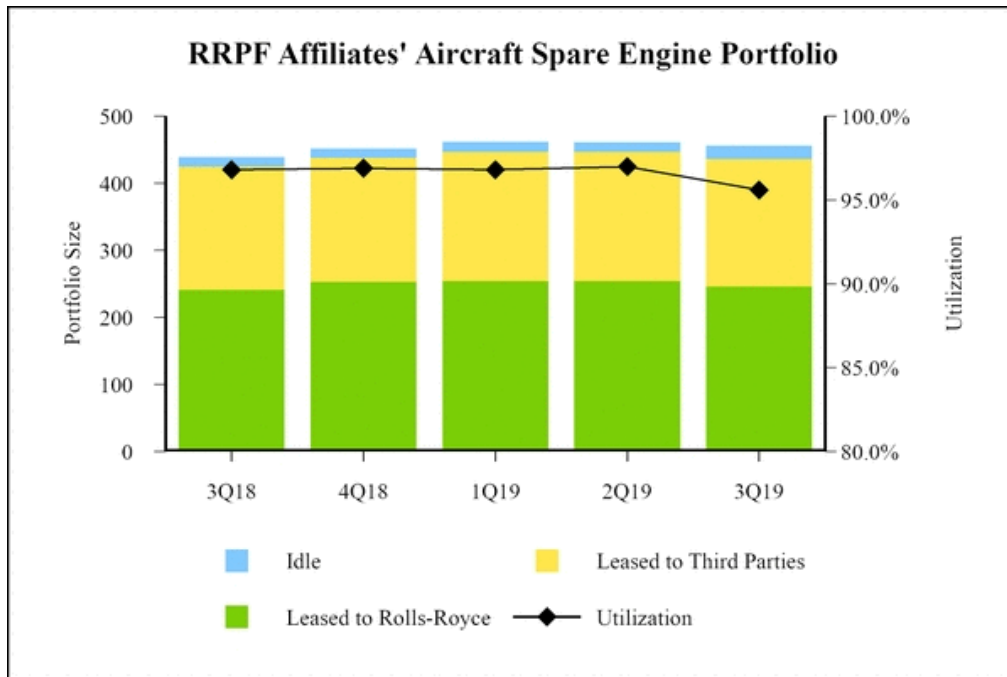
	September 30 2018	December 31 2018	March 31 2019	June 30 2019	September 30 2019
Investment in RRPf Affiliates	\$ 474.8	\$ 464.3	\$ 479.8	\$ 495.6	\$ 506.5
Owned assets	140.1	142.5	138.5	133.2	133.1
Managed assets (1)	34.1	32.3	30.4	28.5	26.6

(1) Amounts shown represent the estimated net book value of assets managed for third parties and are not included in our consolidated balance sheets.

RRPF Affiliates Engine Portfolio Data

The following table shows portfolio activity for the RRPf affiliates' aircraft spare engines for the quarter ended:

	September 30 2018	December 31 2018	March 31 2019	June 30 2019	September 30 2019
Beginning balance	449	439	452	462	461
Engine acquisitions	3	19	11	3	5
Engine dispositions	(13)	(6)	(1)	(4)	(10)
Ending balance	439	452	462	461	456
Utilization rate at quarter end	96.8%	96.9%	96.8%	97.0%	95.6%



Comparison of the First Nine Months of 2019 to the First Nine Months of 2018

Segment Profit

In the first nine months of 2019, segment profit was \$34.9 million, compared to \$34.3 million for the same period in the prior year. The increase reflects higher RRPF affiliate income, partially offset by a lower contribution from the Specialized Gas Vessels.

Revenues

In the first nine months of 2019, lease revenue was comparable to the prior year period. Marine operating revenue decreased \$6.6 million, due to lower revenue from the Specialized Gas Vessels. In the current year period, utilization of the vessels was lower due to idle time associated with the transition to a new commercial manager, as discussed previously.

Expenses

In the first nine months of 2019, marine operating expense decreased \$0.9 million, due to lower operating expenses for the Specialized Gas Vessels.

Other Income (Expense)

In the first nine months of 2019, income from our share of affiliates' earnings increased \$6.0 million, driven by higher asset remarketing income and higher operating results. Operating results were higher as a result of the contribution from more engines on lease, as well as an early lease termination fee recognized in the current year.

Comparison of the Third Quarter of 2019 to the Third Quarter of 2018

Segment Profit

In the third quarter of 2019, segment profit was \$10.7 million, compared to \$9.0 million in the prior year period. The increase reflects higher income from the RRPF affiliates, partially offset by a lower contribution from the Specialized Gas Vessels.

Revenues

In the third quarter of 2019, lease revenue was comparable to the same period in 2018. Marine operating revenue decreased \$1.2 million, due to lower revenue from the Specialized Gas Vessels. In the current year period, utilization of the vessels was lower due to idle time associated with the transition to a new commercial manager, as discussed previously.

Expenses

In the third quarter of 2019, marine operating expense decreased \$1.0 million, due to lower operating expenses for the Specialized Gas Vessels.

Other Income (Expense)

In the third quarter of 2019, income from our share of affiliates' earnings increased \$1.5 million, driven by higher asset remarketing income and higher operating results. Operating results were higher as a result of the contribution from more engines on lease.

ASC

Segment Summary

During the first nine months of 2019, ASC benefited from favorable sailing conditions and high water levels, allowing the vessels to operate more efficiently. ASC carried 19.5 million net tons of freight in the first nine months of 2019, compared to 17.7 million net tons during the same period in 2018.

In February 2019, one of ASC's vessels was damaged by a fire during winter maintenance. An assessment of the extent of the damage and potential outcomes for the vessel is ongoing; however, the ultimate impact is not expected to have a material adverse effect on operations or cash flows.

The following table shows ASC's segment results (in millions):

	Three Months Ended September 30		Nine Months Ended September 30	
	2019	2018	2019	2018
Revenues				
Lease revenue	\$ 1.0	\$ 1.1	\$ 3.1	\$ 3.1
Marine operating revenue	60.9	57.7	132.4	119.8
Total Revenues	61.9	58.8	135.5	122.9
Expenses				
Maintenance expense	8.2	6.8	16.0	14.1
Marine operating expense	36.3	35.0	80.8	76.6
Depreciation expense	3.6	3.5	7.1	7.1
Total Expenses	48.1	45.3	103.9	97.8
Other Income (Expense)				
Net gain on asset dispositions	—	—	—	0.1
Interest expense, net	(1.6)	(1.5)	(4.6)	(4.3)
Other expense	(0.1)	(0.1)	(0.3)	(0.2)
Segment Profit	\$ 12.1	\$ 11.9	\$ 26.7	\$ 20.7
Investment Volume	\$ 0.3	\$ —	\$ 18.7	\$ 15.8
Total Net Tons Carried (000's)	9,576	8,703	19,478	17,710

Comparison of the First Nine Months of 2019 to the First Nine Months of 2018

Segment Profit

In the first nine months of 2019, segment profit was \$26.7 million, compared to \$20.7 million for the same period in the prior year. The increase was driven by higher volume as a result of favorable operating conditions and an additional vessel in service.

Revenues

In the first nine months of 2019, marine operating revenue increased \$12.6 million, or 10.5%, primarily due to higher volume resulting from improved sailing conditions and an additional vessel in service compared to the prior year.

Expenses

In the first nine months of 2019, maintenance expense increased \$1.9 million, driven by more winter work and higher operating repairs. Marine operating expense increased \$4.2 million, primarily due to the impact of an additional vessel in service during the current year.

Investment Volume

ASC's investments in each period consisted of structural and mechanical improvements to our vessels.

Comparison of the Third Quarter of 2019 to the Third Quarter of 2018

Segment Profit

In the third quarter of 2019, segment profit was \$12.1 million, compared to \$11.9 million for the same period in the prior year. The increase was driven by higher volume as a result of favorable operating conditions and an additional vessel in service, partially offset by certain maintenance events and other vessel delays.

Revenues

In the third quarter of 2019, marine operating revenue increased \$3.2 million, or 5.5%, primarily due to higher volume resulting from improved sailing conditions and an additional vessel in service compared to the prior year.

Expenses

In the third quarter of 2019, maintenance expense increased \$1.4 million, driven by higher operating repairs. Marine operating expense increased \$1.3 million, primarily due to the impact of an additional vessel in service.

OTHER

Other comprises selling, general and administrative expenses ("SG&A"), unallocated interest expense, and miscellaneous income and expense not directly associated with the reporting segments and eliminations.

The following table shows components of Other (in millions):

	Three Months Ended September 30		Nine Months Ended September 30	
	2019	2018	2019	2018
Selling, general and administrative expense	\$ 44.4	\$ 46.5	\$ 135.6	\$ 137.6
Unallocated interest (income) expense	(1.4)	(2.2)	(4.6)	(6.8)
Other expense (income), including eliminations	0.6	2.7	1.2	4.1

SG&A, Unallocated Interest and Other

SG&A decreased \$2.0 million for the first nine months of 2019 and decreased \$2.1 million for the third quarter of 2019 compared to the same periods in the prior year. Both variances were favorably impacted by the absence of accelerated depreciation recorded in the prior year related to the early termination of the corporate headquarters office lease. Additionally, for the year-to-date comparison, higher compensation and other employee benefits costs and increased information technology expenses were partially offset by lower pension expense.

Unallocated interest expense (the difference between external interest expense and interest expense allocated to the reporting segments) in any year is affected by our consolidated leverage position, the timing of debt issuances and investing activities, and intercompany allocations.

Other expense (income), including eliminations, decreased \$2.9 million for the first nine months of 2019 and \$2.1 million for the third quarter of 2019 compared to the same periods in the prior year. Both variances were driven by lower non-service pension expense. Specifically, certain lump sum distributions paid to retirees in the third quarter of 2018 triggered a non-recurring adjustment to pension expense for \$2.1 million.

Consolidated Income Taxes

See "Note 8. Income Taxes" in Part I, Item 1 of this Form 10-Q.

CASH FLOW AND LIQUIDITY

We generate a significant amount of cash from operating activities and investment portfolio proceeds. We also access domestic and international capital markets by issuing unsecured or secured debt and commercial paper. We use these resources, along with available cash balances, to fulfill our debt, lease, and dividend obligations, to support our share repurchase programs, and to fund portfolio investments and capital additions. We primarily use cash from operations to fund daily operations.

The timing of asset dispositions and changes in working capital impact cash flows from portfolio proceeds and operations. As a result, these cash flow components may vary materially from quarter to quarter and year to year. As of September 30, 2019, we had an unrestricted cash balance of \$48.6 million.

The following table shows our principal sources and uses of cash for the nine months ended September 30 (in millions):

	2019	2018
Principal sources of cash		
Net cash provided by operating activities	\$ 297.1	\$ 341.3
Portfolio proceeds	185.6	198.6
Other asset sales	18.9	28.5
Proceeds from sale-leasebacks	—	59.2
Proceeds from issuance of debt, commercial paper, and credit facilities	551.7	297.1
Total	\$ 1,053.3	\$ 924.7
Principal uses of cash		
Portfolio investments and capital additions	\$ (522.5)	\$ (536.7)
Repayments of debt, commercial paper, and credit facilities	(410.0)	(267.3)
Purchases of assets previously leased	—	(66.6)
Payments on capital lease obligations	(11.3)	(0.9)
Stock repurchases	(129.0)	(37.4)
Dividends	(52.8)	(52.7)
Total	\$ (1,125.6)	\$ (961.6)

Net cash provided by operating activities for the first nine months of 2019 was \$297.1 million, a decrease of \$44.2 million compared to the same period in 2018. Comparability among reporting periods is impacted by the timing of changes in working capital items. Specifically, cash payments were higher in 2019 with respect to interest expense, operating leases, and compensation. In addition, higher maintenance expenses were partially offset by higher repair revenues and lower income tax payments in 2019 as compared to the same period in 2018.

Portfolio proceeds primarily consist of proceeds from sales of operating assets and finance lease receipts. Portfolio proceeds of \$185.6 million for the nine months of 2019 decreased by \$13.0 million from the prior year, primarily due to lower proceeds from sales of railcars at Rail North America.

Rail North America completed a sale-leaseback financing for 467 railcars in 2018.

Proceeds from the issuance of debt for the nine months ended September 30, 2019 were \$551.7 million (net of hedges and debt issuance costs). In 2019, we issued \$500.0 million of 10-year unsecured debt and increased the amount of a term note by \$55.7 million at Rail International. Debt repayments of \$410.0 million for the first nine months of 2019 were \$142.7 million higher than prior year. Repayments in both years included scheduled maturity payments and the early retirement of certain debt obligations.

Portfolio investments and capital additions primarily consist of purchases of operating assets, investments in affiliates, and capitalized asset improvements. Portfolio investments and capital additions of \$522.5 million for the first nine months of 2019 decreased \$14.2 million compared to 2018, due to fewer railcars acquired at Rail North America, partially offset by more railcars acquired at Rail International.

We did not purchase any assets that were previously leased during the first nine months of 2019, compared to 3,412 railcars for \$66.6 million in 2018.

In 2019, we exercised an option to acquire 157 railcars previously recorded on the balance sheet as a finance lease for \$10.5 million.

On January 25, 2019, our board of directors approved a \$300.0 million share repurchase program, pursuant to which we are authorized to purchase shares of our common stock in the open market, in privately negotiated transactions, or otherwise, including pursuant to Rule 10b5-1 plans. During the nine months ended September 30, 2019, we repurchased 1.7 million shares of common stock for \$129.9 million, compared to 0.5 million shares of common stock for \$37.4 million during the same period in 2018. Actual cash payments in any period consist of those transactions that settled during the current period. As of September 30, 2019, \$170.1 million remained available under the repurchase authorization.

Contractual and Other Commercial Commitments

The following table shows our contractual commitments, including debt principal and related interest payments, lease payments, and purchase commitments at September 30, 2019 (in millions):

	Payments Due by Period						
	Total	2019 (1)	2020	2021	2022	2023	Thereafter
Recourse debt	\$ 4,614.4	\$ —	\$ 350.0	\$ 600.0	\$ 250.0	\$ 250.0	\$ 3,164.4
Interest on recourse debt (2)	1,933.6	40.7	180.7	168.8	146.8	135.3	1,261.3
Commercial paper and credit facilities	112.0	112.0	—	—	—	—	—
Operating lease obligations	524.2	8.0	67.8	66.3	57.5	54.8	269.8
Purchase commitments (3)	2,396.5	270.0	635.0	373.3	365.3	372.7	380.2
Total	\$ 9,580.7	\$ 430.7	\$ 1,233.5	\$ 1,208.4	\$ 819.6	\$ 812.8	\$ 5,075.7

(1) For the remainder of the year.

(2) For floating rate debt, future interest payments are based on the applicable interest rate as of September 30, 2019.

(3) Primarily railcar purchase commitments. The amounts shown for all years are based on management's estimates of the timing, anticipated car types, and related costs of railcars to be purchased under its agreements.

In 2014, we entered into a long-term supply agreement with Trinity Rail Group, LLC ("Trinity"), a subsidiary of Trinity Industries. Under the terms of that agreement, we may order up to 8,950 newly built railcars over a four-year period from March, 2016 through March, 2020. We may order either tank or freight cars; however, the majority of the order will be for tank cars. As of September 30, 2019, 8,450 railcars have been ordered, of which 7,408 railcars have been delivered. On May 24, 2018, we amended our long-term supply agreement with Trinity to extend the term to December 2023, and we agreed to purchase an additional 4,800 tank cars (1,200 per year) beginning in January 2020 and continuing through the expiration of the extended term.

On July 30, 2018, we entered into a multi-year railcar supply agreement with American Railcar Industries, Inc. ("ARI"), pursuant to which we will purchase 7,650 newly built railcars. The order encompasses a mix of tank and freight cars to be delivered over a five-year period, beginning in April 2019. ARI was subsequently acquired by The Greenbrier Companies, Inc. ("Greenbrier"). As of September 30, 2019, 2,129 railcars have been ordered, of which 234 railcars have been delivered. The agreement requires Greenbrier to deliver 450 railcars in 2019, with the remaining 7,200 to be delivered ratably over the four-year period of 2020 to 2023. The agreement also includes an option to order up to an additional 4,400 railcars subject to certain restrictions.

Short-Term Borrowings

The following table shows additional information regarding our short-term borrowings for the nine months ended September 30, 2019:

	North America (1)		Europe (2)	
Balance as of September 30 (in millions)	\$	98.0	\$	14.0
Weighted-average interest rate		2.3%		0.7%
Euro/dollar exchange rate		n/a		1.09
Average daily amount outstanding year to date (in millions)	\$	18.3	\$	15.6
Weighted-average interest rate		2.5%		0.7%
Average Euro/dollar exchange rate		n/a	\$	1.12
Average daily amount outstanding during 3rd quarter (in millions)	\$	16.1	\$	16.4
Weighted-average interest rate		2.4%		0.7%
Average Euro/dollar exchange rate		n/a		1.11
Maximum daily amount outstanding (in millions)	\$	130.0	\$	28.2
Euro/dollar exchange rate		n/a		1.12

- (1) Short-term borrowings in North America are composed of commercial paper issued in the U.S.
(2) Short-term borrowings in Europe are composed of borrowings under bank credit facilities.

Credit Lines and Facilities

On May 23, 2019, we entered into a new \$600 million, 5-year unsecured revolving credit facility in the United States, expiring in May 2024. The new credit facility contains two one-year extension options. This replaced our prior \$600 million, 5-year unsecured revolving credit facility, which was terminated upon our entry into the new credit facility. As of September 30, 2019, \$502 million was available under this facility. Additionally, we terminated our prior \$250 million 5-year secured railcar facility and entered into a new \$250 million 3-year unsecured revolving credit facility in the United States, expiring in May 2022. This new credit facility also has two one-year extension options. As of September 30, 2019, the full \$250 million was available under this facility.

In addition, our European subsidiaries have entered into unsecured credit facilities with an aggregate limit of €25 million. As of September 30, 2019, €12.2 million was available under these credit facilities.

Restrictive Covenants

Our \$600 million revolving credit facility contains various restrictive covenants, including requirements to maintain a fixed charge coverage ratio and an asset coverage test. Some of our bank term loans have the same financial covenants as the facility.

The indentures for our public debt also contain various restrictive covenants, including limitations on liens provisions that restrict the amount of additional secured indebtedness that we may incur. Additionally, certain exceptions to the covenants permit us to incur an unlimited amount of purchase money and nonrecourse indebtedness.

At September 30, 2019, a European rail subsidiary had one outstanding term loan for €105 million. This loan is guaranteed by GATX Corporation and is subject to the same restrictive covenants as the revolving credit facility noted above.

We do not anticipate any covenant violations nor do we expect that any of these covenants will restrict our operations or our ability to obtain additional financing. At September 30, 2019, we were in compliance with all covenants and conditions of all of our credit agreements.

Credit Ratings

The global capital market environment and outlook may affect our funding options and our financial performance. Our access to capital markets at competitive rates depends on our credit rating and rating outlook, as determined by rating agencies. As of September 30, 2019, our long-term unsecured debt was rated BBB by Standard & Poor's and Baa2 by Moody's Investor Service and our short-term unsecured debt was rated A-2 by Standard & Poor's and P-2 by Moody's Investor Service. Our rating outlook from both agencies was stable.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The adoption of the new lease accounting standard required changes to certain policies and estimates related to our lease accounting as lessee and lessor. See "Note 4. Leases" in Part I, Item 1 of this Form 10-Q for further details. Other than these impacts, there have been no changes to our critical accounting policies during the nine months ended September 30, 2019. Refer to our *Annual Report on Form 10-K* for the year ended December 31, 2018, for a summary of our policies.

NON-GAAP FINANCIAL MEASURES

In addition to financial results reported in accordance with GAAP, we compute certain financial measures using non-GAAP components, as defined by the SEC. These measures are not in accordance with, or a substitute for, GAAP, and our financial measures may be different from non-GAAP financial measures used by other companies. We have provided a reconciliation of our non-GAAP components to the most directly comparable GAAP components.

Reconciliation of Non-GAAP Components Used in the Computation of Certain Financial Measures

Net Income Measures

We exclude the effects of certain tax adjustments and other items for purposes of presenting net income, diluted earnings per share, and return on equity because we believe these items are not attributable to our business operations. Management utilizes net income, excluding tax adjustments and other items, when analyzing financial performance because such amounts reflect the underlying operating results that are within management's ability to influence. Accordingly, we believe presenting this information provides investors and other users of our financial statements with meaningful supplemental information for purposes of analyzing year-to-year financial performance on a comparable basis and assessing trends.

The following tables show our net income and diluted earnings per share, excluding tax adjustments and other items (in millions, except per share data):

Impact of Tax Adjustments and Other Items on Net Income:

	Three Months Ended September 30		Nine Months Ended September 30	
	2019	2018	2019	2018
Net income (GAAP)	\$ 45.1	\$ 47.0	\$ 154.6	\$ 162.1
Adjustments attributable to consolidated pre-tax income:				
Costs related to the closure of a maintenance facility at Rail International (1)	—	—	—	8.6
Total adjustments attributable to consolidated pre-tax income	\$ —	\$ —	\$ —	\$ 8.6
Income taxes thereon, based on applicable effective tax rate	—	—	—	(2.8)
Other income tax adjustments attributable to consolidated income:				
Income tax rate change (2)	\$ —	\$ —	\$ (2.8)	\$ —
Net income, excluding tax adjustments and other items (non-GAAP)	\$ 45.1	\$ 47.0	\$ 151.8	\$ 167.9

Impact of Tax Adjustments and Other Items on Diluted Earnings per Share:

	Three Months Ended September 30		Nine Months Ended September 30	
	2019	2018	2019	2018
Diluted earnings per share (GAAP)	\$ 1.25	\$ 1.22	\$ 4.22	\$ 4.21
Adjustments attributable to consolidated income, net of taxes:				
Costs related to the closure of a maintenance facility at Rail International (1)	—	—	—	0.15
Income tax rate change (2)	—	—	(0.07)	—
Diluted earnings per share, excluding tax adjustments and other items (non-GAAP)	\$ 1.25	\$ 1.22	\$ 4.15	\$ 4.36

The following table shows our net income and return on equity, excluding tax adjustments and other items, for the trailing 12 months ended September 30 (in millions):

	2019	2018
Net income (GAAP)	\$ 203.8	\$ 504.2
Adjustments attributable to consolidated pre-tax income:		
Costs related to the closure of a maintenance facility at Rail International (1)	0.9	8.6
Total adjustments attributable to consolidated pre-tax income	\$ 0.9	\$ 8.6
Income taxes thereon, based on applicable effective tax rate	\$ (0.3)	\$ (2.8)
Other income tax adjustments attributable to consolidated income:		
Income tax rate change (2)	(2.8)	—
Impact of the Tax Act (3)	(16.5)	(315.9)
Foreign tax credit utilization (4)	(1.4)	—
Total other income tax adjustments attributable to consolidated income	\$ (20.7)	\$ (315.9)
Net income, excluding tax adjustments and other items (non-GAAP)	<u>\$ 183.7</u>	<u>\$ 194.1</u>
Return on Equity (GAAP)	11.2%	30.5%
Return on Equity, excluding tax adjustments and other items (non-GAAP) (5)	12.3%	13.0%

(1) Expenses related to the closure of a maintenance facility.

(2) Deferred income tax adjustment due to an enacted corporate income tax rate decrease in Alberta, Canada.

(3) Amounts attributable to the impact of corporate income tax changes enacted by the Tax Cuts and Jobs Act of 2017 (the "Tax Act").

(4) Benefits attributable to the utilization of foreign tax credits.

(5) Shareholders' equity used in this calculation excludes the increases resulting from the impact of the Tax Act.

Balance Sheet Measures

A portion of our North American railcar fleet is financed through sale-leasebacks that are accounted for as operating leases. Prior to 2019, these railcar assets were not recorded on the balance sheet. Under the new lease accounting standard adopted on January 1, 2019, GATX records these railcar operating leases on the balance sheet as right-of-use assets with corresponding amounts for operating lease liabilities.

Prior to 2019, we reported total on- and off-balance sheet assets in our calculation of total assets (as adjusted) because we believed it provided investors a more comprehensive representation of the magnitude of the assets we operated and that drove our financial performance. In addition, this calculation of total assets (as adjusted) provided consistency with other non-financial information we disclosed about our fleet, including the number of railcars in the fleet, average number of cars on lease, and utilization. We also provide information regarding our leverage ratios, which are expressed as a ratio of debt (including off-balance sheet debt) to equity. The off-balance sheet debt amount in this calculation was the equivalent of the off-balance sheet asset amount. We believe reporting this corresponding off-balance sheet debt amount provided investors and other users of our financial statements with a more comprehensive representation of our debt obligations, leverage, and capital structure.

Because the railcar operating lease assets and associated liabilities are now recorded on the balance sheet, beginning in 2019, the prior non-GAAP measure is no longer applicable.

The following table shows total balance sheet assets (in millions):

	September 30 2019	June 30 2019	March 31 2019	December 31 2018	September 30 2018
Total assets (GAAP)	\$ 8,090.9	\$ 8,353.1	\$ 8,240.2	\$ 7,616.7	\$ 7,517.4
Off-balance sheet assets (1):					
Rail North America	—	—	—	430.2	432.6
Total off-balance sheet assets	\$ —	\$ —	\$ —	\$ 430.2	\$ 432.6
Total assets, as adjusted (non-GAAP)	\$ 8,090.9	\$ 8,353.1	\$ 8,240.2	\$ 8,046.9	\$ 7,950.0
Shareholders' Equity (GAAP)	\$ 1,786.5	\$ 1,834.8	\$ 1,809.2	\$ 1,788.1	\$ 1,838.0

(1) Off-balance sheet assets apply to each of the quarters in 2018. In accordance with the new lease accounting standard, off-balance assets are no longer applicable beginning in 2019.

The following table shows the components of recourse leverage (in millions, except recourse leverage ratio):

	September 30 2019	June 30 2019	March 31 2019	December 31 2018	September 30 2018
Debt and lease obligations, net of unrestricted cash:					
Unrestricted cash	\$ (48.6)	\$ (286.6)	\$ (248.4)	\$ (100.2)	\$ (254.5)
Commercial paper and bank credit facilities	112.0	26.0	15.9	110.8	—
Recourse debt	4,580.2	4,832.5	4,768.1	4,429.7	4,397.3
Operating lease obligations	440.3	454.5	456.3	—	—
Finance lease obligations	—	10.6	11.0	11.3	11.6
Total debt and lease obligations, net of unrestricted cash (GAAP)	5,083.9	5,037.0	5,002.9	4,451.6	4,154.4
Off-balance sheet recourse debt (1)	—	—	—	430.2	432.6
Total debt and lease obligations, net of unrestricted cash, as adjusted (non-GAAP)	\$ 5,083.9	\$ 5,037.0	\$ 5,002.9	\$ 4,881.8	\$ 4,587.0
Total recourse debt (2)	\$ 5,083.9	\$ 5,037.0	\$ 5,002.9	\$ 4,881.8	\$ 4,587.0
Shareholders' Equity	\$ 1,786.5	\$ 1,834.8	\$ 1,809.2	\$ 1,788.1	\$ 1,838.0
Recourse Leverage (3)	2.8	2.7	2.8	2.7	2.5

(1) Off-balance sheet recourse debt applies to each of the quarters in 2018. In accordance with the new lease accounting standard, off-balance sheet recourse debt is no longer applicable beginning in 2019.

(2) Includes on- and off-balance sheet recourse debt, commercial paper and bank credit facilities, and operating and finance lease obligations, net of unrestricted cash.

(3) Calculated as total recourse debt / shareholder's equity.

Item 3. *Quantitative and Qualitative Disclosures About Market Risk*

Since December 31, 2018, there have been no material changes in our interest rate and foreign currency exposures or types of derivative instruments used to hedge these exposures. For a discussion of our exposure to market risk, refer to "Item 7A. Quantitative and Qualitative Disclosure about Market Risk" of our *Annual Report on Form 10-K* for the year ended December 31, 2018.

Item 4. *Controls and Procedures*

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has conducted an evaluation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934 (the "Exchange Act")). Based on such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of the period covered by this quarterly report, our disclosure controls and procedures were effective.

No changes in our internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) occurred during the quarter ended September 30, 2019, that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II - OTHER INFORMATION

Item 1. *Legal Proceedings*

Information concerning litigation and other contingencies is described in "Note 12. Legal Proceedings and Other Contingencies" in Part I, Item 1 of this Form 10-Q and is incorporated herein by reference.

Item 1A. *Risk Factors*

Since December 31, 2018, there have been no material changes in our risk factors. For a discussion of our risk factors, refer to "Item 1A. Risk Factors" of our *Annual Report on Form 10-K* for the year ended December 31, 2018.

Item 2. *Unregistered Sales of Equity Securities and Use of Proceeds*

On January 25, 2019, our board of directors approved a \$300.0 million share repurchase program, pursuant to which we are authorized to purchase shares of our common stock in the open market, in privately negotiated transactions, or otherwise, including pursuant to Rule 10b5-1 plans. The share repurchase program does not have an expiration date, does not obligate the Company to repurchase any dollar amount or number of shares of common stock, and may be suspended or discontinued at any time. The timing of repurchases will be dependent on market conditions and other factors. As of September 30, 2019, \$170.1 million remained available under the repurchase authorizations.

The following is a summary of common stock repurchases completed by month during the third quarter of 2019:

Period	Issuer Purchases of Equity Securities			
	(a)	(b)	(c)	(d)
	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs (in millions)
July 1, 2019 - July 31, 2019	173,092	\$ 76.68	173,092	\$ 203.5
August 1, 2019 - August 31, 2019	258,725	\$ 74.01	258,725	\$ 184.3
September 1, 2019 - September 30, 2019	184,097	\$ 77.40	184,097	\$ 170.1
Total	<u>615,914</u>	\$ 75.77	<u>615,914</u>	

Item 5. *Other Information*

On October 25, 2019, the Board of Directors of the Company elected Jennifer M. McManus as Senior Vice President, Controller and Chief Accounting Officer, effective January 1, 2020. Ms. McManus has served as Senior Director, Investor Relations and Accounting Research, Policy & Planning since May 2017 and Director, Accounting Research, Policy & Planning from June 2015 to May 2017. Prior to joining GATX, Ms. McManus held various positions of increasing responsibility with Hyatt Hotels Corporation, including Strategic Process Design & Implementation Senior Manager from 2012 to May 2015, and Tribune Company. Ms. McManus began her career in 2002 in audit at Deloitte & Touche LLP. She holds a Bachelor of Arts in Economics and a Masters of Accounting from the University of Michigan and an M.B.A. from the University of Chicago, Booth School of Business.

Item 6. Exhibits

Exhibit

Number Exhibit Description

Filed with this Report:

31A [Certification Pursuant to Exchange Act Rule 13a-14\(a\) and Rule 15d-14\(a\) \(CEO Certification\).](#)

31B [Certification Pursuant to Exchange Act Rule 13a-14\(a\) and Rule 15d-14\(a\) \(CFO Certification\).](#)

32 [Certification Pursuant to 18 U.S.C. Section 1350 \(CEO and CFO Certification\).](#)

101 The following materials from GATX Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 2019, are formatted in Inline XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets at September 30, 2019 and December 31, 2018, (ii) Consolidated Statements of Comprehensive Income for the three months and nine months ended September 30, 2019 and 2018, (iii) Consolidated Statements of Cash Flows for the nine months ended September 30, 2019 and 2018, (iv) Consolidated Statements of Changes in Shareholders' Equity for the three months and nine months ended September 30, 2019 and 2018, and (v) Notes to the Consolidated Financial Statements.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GATX CORPORATION
(Registrant)

/s/ Thomas A. Ellman

Thomas A. Ellman

Executive Vice President and Chief Financial Officer

(Duly Authorized Officer)

Date: October 25, 2019

Certification of Principal Executive Officer

I, Brian A. Kenney, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of GATX Corporation (the "Company");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this report;
4. The Company's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Company and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the Company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter (the Company's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting; and
5. The Company's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Company's auditors and the audit committee of the Company's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Company's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Company's internal control over financial reporting.

/s/ Brian A. Kenney

Brian A. Kenney
Chairman, President and Chief Executive Officer

October 25, 2019

Certification of Principal Financial Officer

I, Thomas A. Ellman, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of GATX Corporation (the "Company");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this report;
4. The Company's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Company and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the Company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter (the Company's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting; and
5. The Company's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Company's auditors and the audit committee of the Company's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Company's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Company's internal control over financial reporting.

/s/ Thomas A. Ellman

Thomas A. Ellman
Executive Vice President and Chief Financial Officer

October 25, 2019

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of GATX Corporation (the "Company") on Form 10-Q for the period ending September 30, 2019, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned officers of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Brian A. Kenney

/s/ Thomas A. Ellman

Brian A. Kenney

Thomas A. Ellman

Chairman, President and Chief Executive Officer

Executive Vice President and Chief Financial Officer

October 25, 2019

This certification accompanies the Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not be deemed filed by GATX Corporation for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

A signed original of this written statement required by Section 906 has been provided to GATX Corporation and will be retained by GATX Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

